



Shareholder Letter

October 31, 2023

**MTDR
LISTED
NYSE**

Investor Relations Contact and Disclosure Statements

Investor Relations Contact

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Cautionary Note – The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves. Potential resources are not proved, probable or possible reserves. The SEC's guidelines prohibit Matador from including such information in filings with the SEC.

Definitions – Proved oil and natural gas reserves are the estimated quantities of oil and natural gas that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions. Matador's production and proved reserves are reported in two streams: oil and natural gas, including both dry and liquids-rich natural gas. Where Matador produces liquids-rich natural gas, the economic value of the natural gas liquids associated with the natural gas is included in the estimated wellhead natural gas price on those properties where the natural gas liquids are extracted and sold. Estimated ultimate recovery (EUR) is a measure that by its nature is more speculative than estimates of proved reserves prepared in accordance with SEC definitions and guidelines and is accordingly less certain. Type curves, if any, shown in this presentation are used to compare actual well performance to a range of potential production results calculated without regard to economic conditions; actual recoveries may vary from these type curves based on individual well performance and economic conditions.

Safe Harbor Statement – This presentation and statements made by representatives of Matador Resources Company ("Matador" or the "Company") during the course of this presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. "Forward-looking statements" are statements related to future, not past, events. Forward-looking statements are based on current expectations and include any statement that does not directly relate to a current or historical fact. In this context, forward-looking statements often address expected future business and financial performance, and often contain words such as "could," "believe," "would," "anticipate," "intend," "estimate," "expect," "may," "should," "continue," "plan," "predict," "potential," "project," "hypothetical," "forecasted" and similar expressions that are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. Such forward-looking statements include, but are not limited to, statements about the anticipated benefits, opportunities and results with respect to the Advance (as defined herein) acquisition, including any expected value creation, reserves additions, midstream opportunities and other anticipated impacts from the Advance acquisition, as well as other aspects of the transaction, guidance, projected or forecasted financial and operating results, future liquidity, leverage, the payment of dividends, results in certain basins, objectives, project timing, expectations and intentions, regulatory and governmental actions and other statements that are not historical facts. Actual results and future events could differ materially from those anticipated in such statements, and such forward-looking statements may not prove to be accurate. These forward-looking statements involve certain risks and uncertainties, including, but not limited to, disruption from the Advance acquisition making it more difficult to maintain business and operational relationships; significant transaction costs associated with the Advance acquisition; the risk of litigation and/or regulatory actions related to the Advance acquisition, as well as the following risks related to financial and operational performance: general economic conditions; the Company's ability to execute its business plan, including whether its drilling program is successful; changes in oil, natural gas and natural gas liquids prices and the demand for oil, natural gas and natural gas liquids; its ability to replace reserves and efficiently develop current reserves; the operating results of the Company's midstream oil, natural gas and water gathering and transportation systems, pipelines and facilities, the acquiring of third-party business and the drilling of any additional salt water disposal wells; costs of operations; delays and other difficulties related to producing oil, natural gas and natural gas liquids; delays and other difficulties related to regulatory and governmental approvals and restrictions; impact on the Company's operations due to seismic events; its ability to make acquisitions on economically acceptable terms; its ability to integrate acquisitions; availability of sufficient capital to execute its business plan, including from future cash flows, available borrowing capacity under its revolving credit facilities and otherwise; the operating results of and the availability of any potential distributions from our joint ventures; weather and environmental conditions; the ongoing impact of the novel coronavirus, or COVID-19, or variants thereof, on oil and natural gas demand, oil and natural gas prices and its business; and the other factors that could cause actual results to differ materially from those anticipated or implied in the forward-looking statements. For further discussions of risks and uncertainties, you should refer to Matador's filings with the Securities and Exchange Commission ("SEC"), including the "Risk Factors" section of Matador's most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q. Matador undertakes no obligation to update these forward-looking statements to reflect events or circumstances occurring after the date of this annual report, except as required by law, including the securities laws of the United States and the rules and regulations of the SEC. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. All forward-looking statements are qualified in their entirety by this cautionary statement.

MTDR Performance vs. Peers (Last 5 Years)

Since January 1, 2019 through October 20, 2023 close

MTDR #1 PERFORMER

Matador
RESOURCES COMPANY
+319%

Peer 1

Peer 2

Peer 3

Peer 4

Peer 5

Peer 6

Peer 7

Peer 8

Peer 9

Peer 10

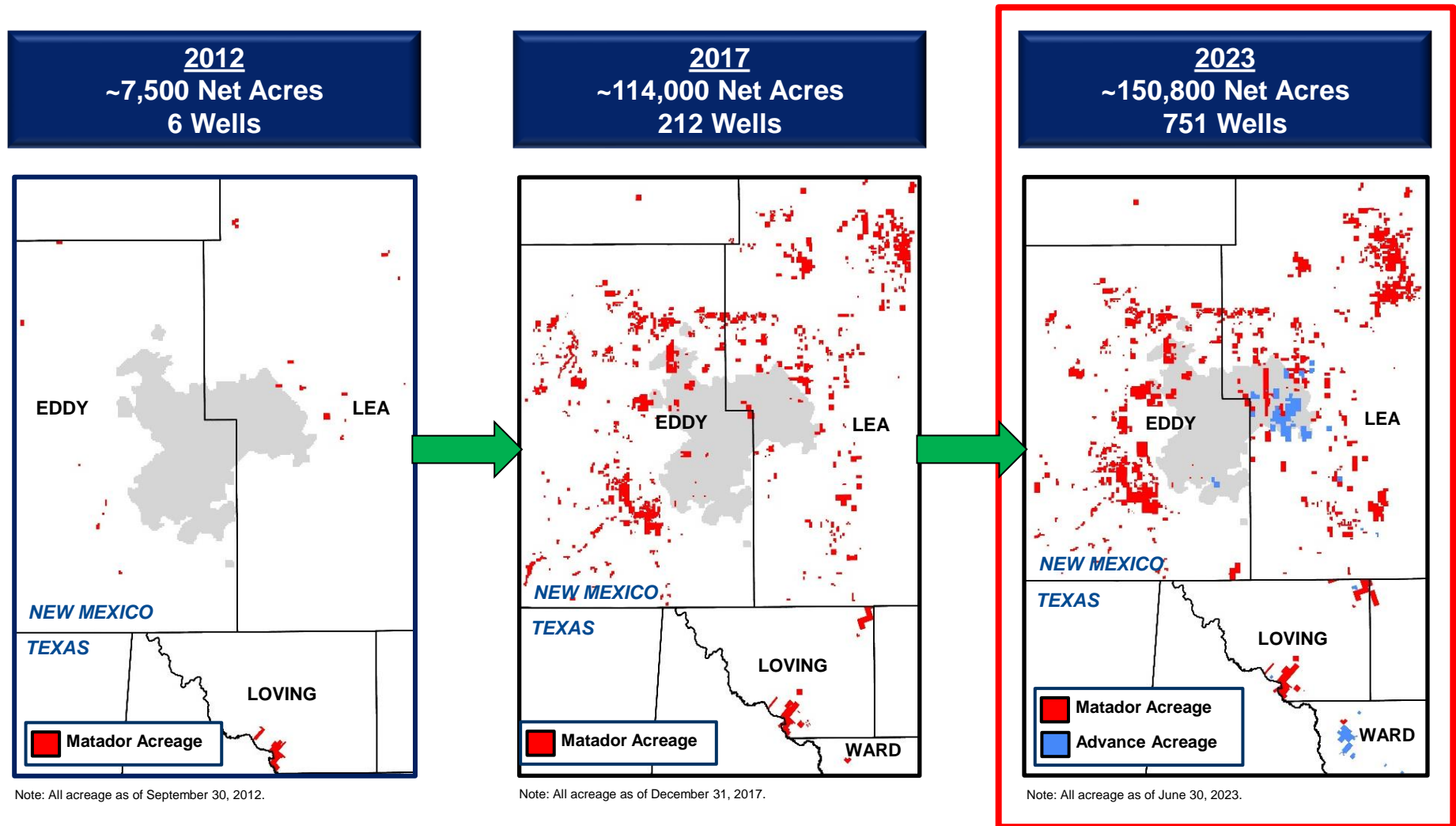
MTDR Shares Significantly Outperforming XOP and Oil since IPO!

Since IPO (February 2, 2012) through October 20, 2023 close



Building Delaware Basin Position “Brick by Brick” Now 150,800 Net Acres*

SLIDE C



****Matador trades on the New York Stock Exchange under the ticker symbol “MTDR” and operates properties in New Mexico, Texas and Louisiana.***

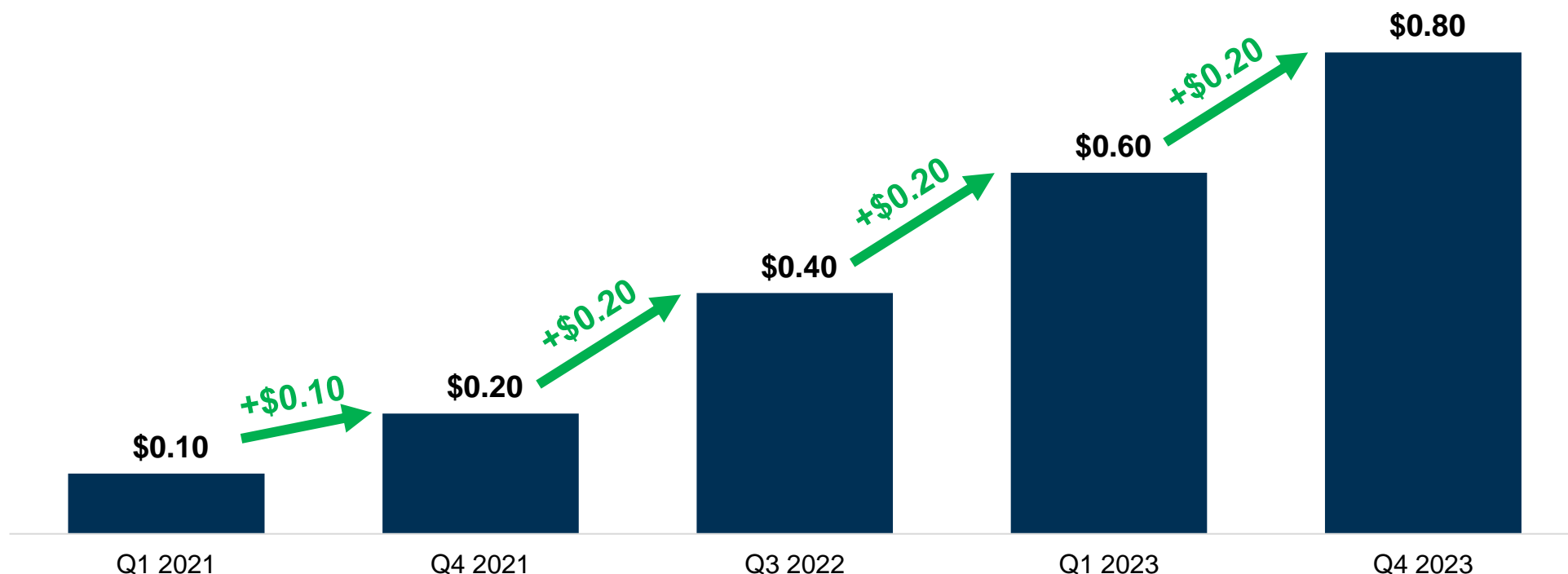
Steadily Increasing Fixed Dividend

Consistent Growth
8x Since Q1 2021

Sustainable
Strong, Simple Balance Sheet
Leverage Ratio $\leq 1.0x^{(1)}$

Returning Value to Shareholders
\$127 Million
Since 2021⁽²⁾

Annualized Dividend



(1) Defined as Net Debt / LTM Adjusted EBITDA as calculated under Matador's revolving credit facility (the "Credit Agreement"), without the limitation on the amount of available cash set forth in the Credit Agreement for Q3 2023. For purposes of the Credit Agreement, Net Debt at September 30, 2023 is calculated as (i) \$1,199 million in senior notes outstanding, plus (ii) \$530 million in borrowings outstanding under the Credit Agreement, plus (iii) \$45 million in outstanding letters of credit under the Credit Agreement, less (iv) \$26 million in available cash (without the application of the limitation on the maximum available cash of \$75 million set forth in the Credit Agreement). Adjusted EBITDA is a non-GAAP financial measures. For a definition and reconciliations to the comparable GAAP measures, see Appendix.

(2) Through December 1, 2023. On October 19, 2023, the Company announced the payment of a quarterly cash dividend of \$0.20 per share of common stock on December 1, 2023 to shareholders of record as of November 10, 2023.

Credit Facility Updates

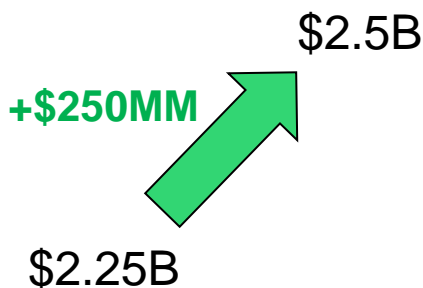
New Bank

JPMORGAN CHASE & CO.

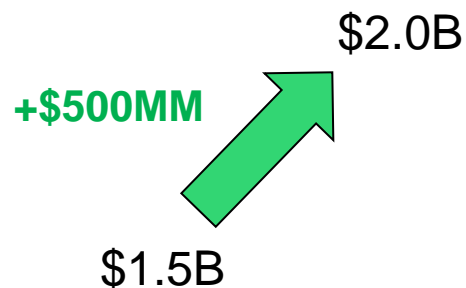
From March 31, 2023 to October 19, 2023



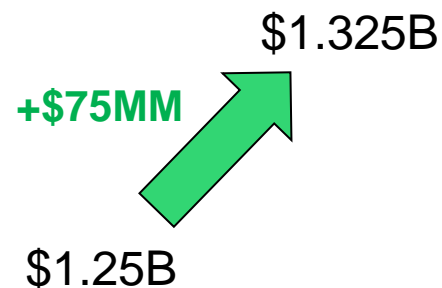
Borrowing Base



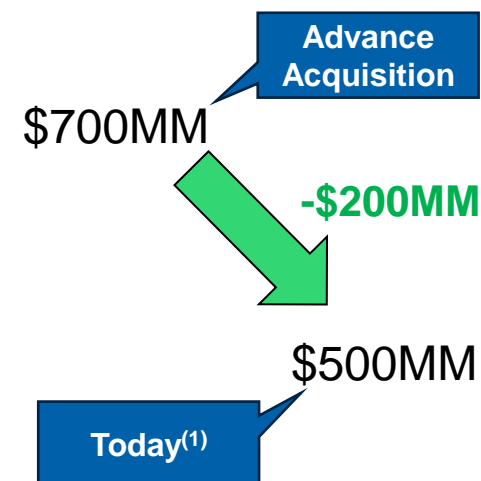
Maximum Facility Amount



Elected Commitment



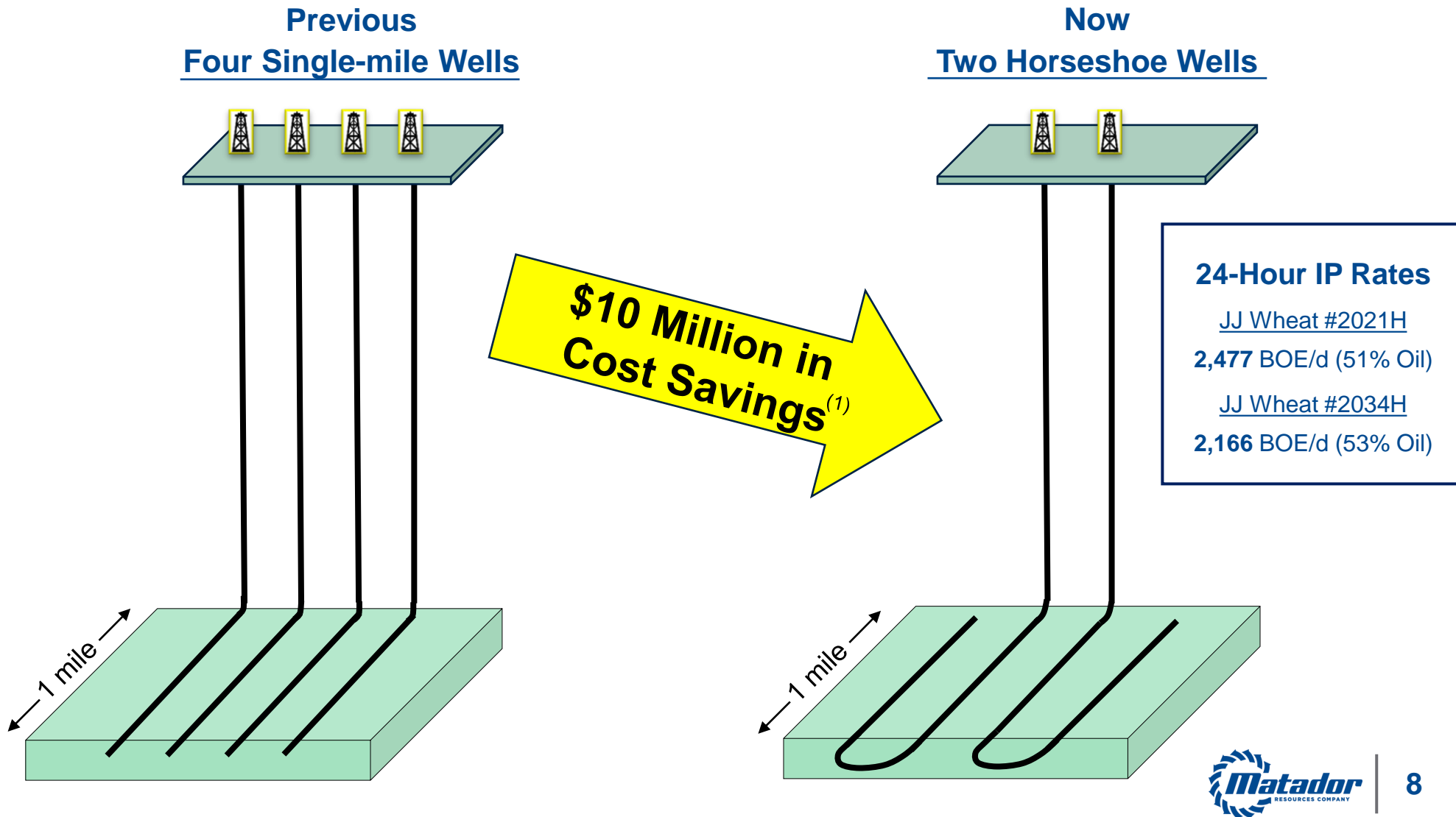
Today's Revolver Borrowings Outstanding



(1) At October 24, 2023.

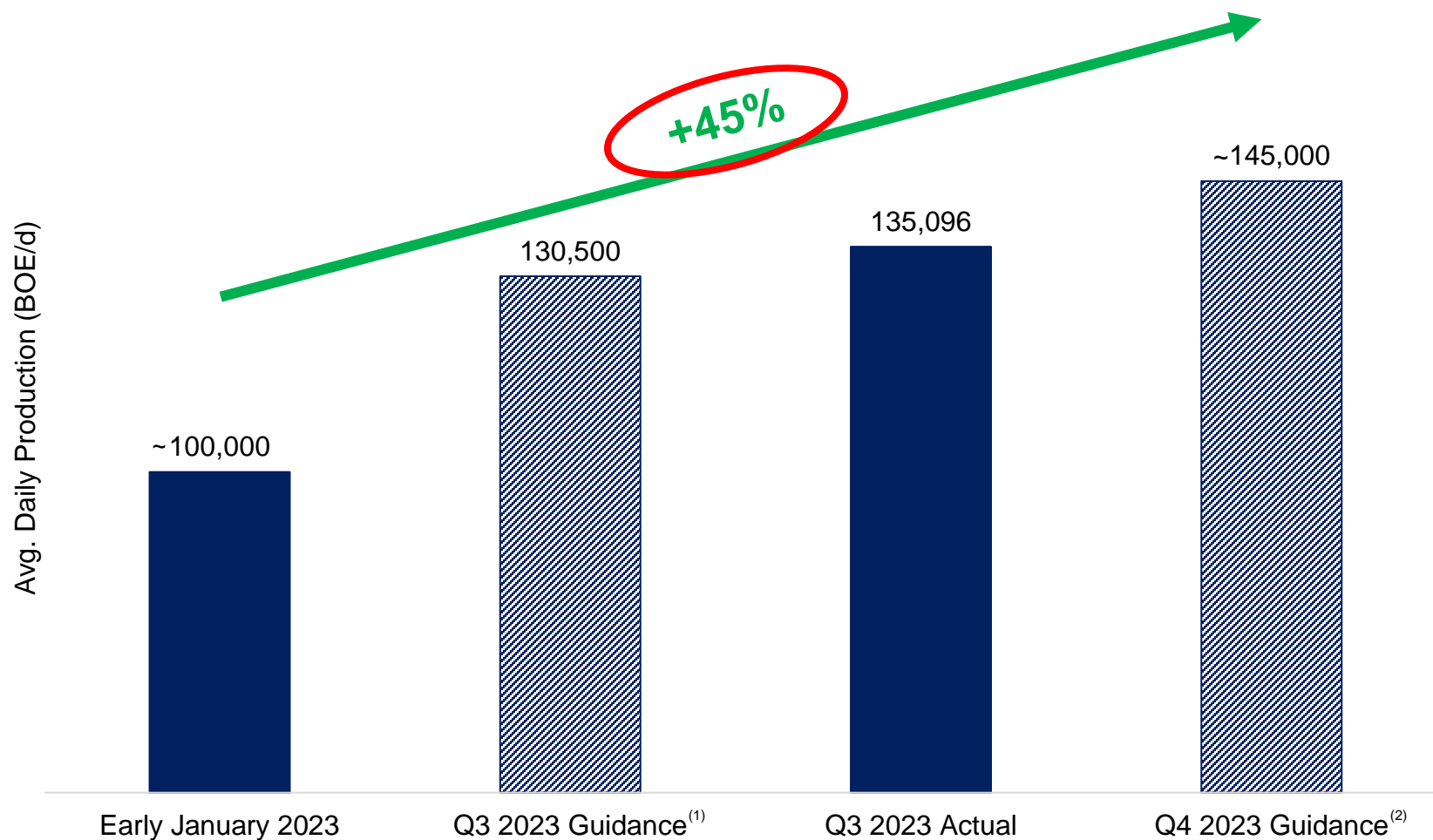
“Horseshoe” Wells – Savings Achieved Through Successful Operational Execution

- **Q4 2023:** Two Horseshoe wells turned in line
 - **Increases value and potential** of acreage portfolio
 - **Drilled wells in record time**



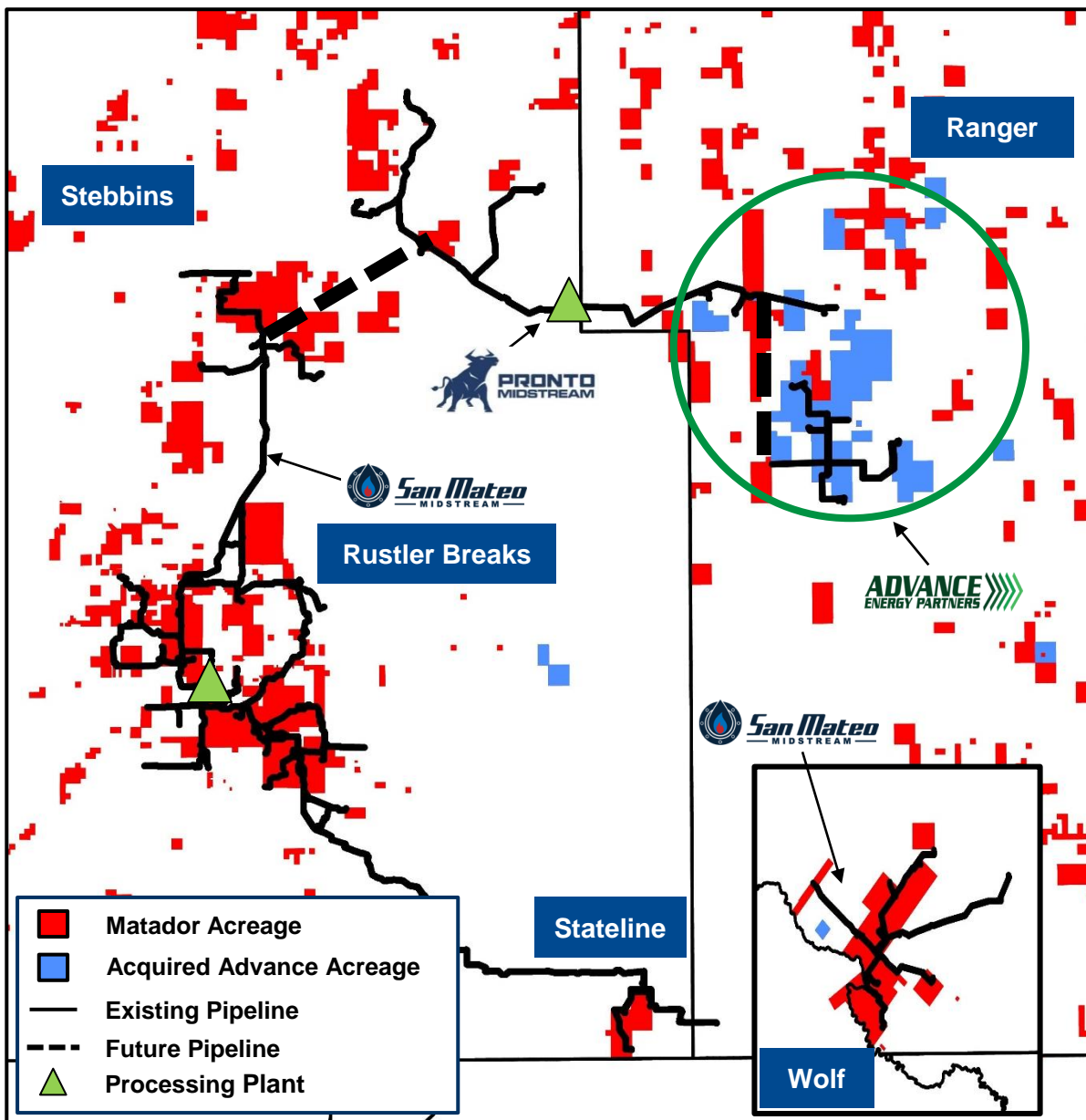
(1) Savings based on cost estimates for drilling four single-mile laterals versus two horizontal horseshoe well designs.

2023 PRODUCTION UP



(1) Midpoint of guidance as of and as provided on July 25, 2023.

(2) Midpoint of guidance as of and as provided on October 24, 2023.



San Mateo
MIDSTREAM



PRONTO
MIDSTREAM

ADVANCE
ENERGY PARTNERS

Gathering Assets

(oil, natural gas and water)

2017 ~60 miles of three-stream pipelines

2023 ~525 miles of three-stream pipelines⁽¹⁾

Processing Capacity

2017 60 MMcf per day

2023 520 MMcf per day⁽²⁾

Salt Water Disposal

2017 70,000 Bbl per day of designed produced water disposal capacity

2023 477,500 Bbl per day of designed produced water disposal capacity⁽³⁾

Note: All acreage as of June 30, 2023. Some tracts not shown on map.

(1) Includes ~420 miles of midstream pipelines owned by San Mateo Midstream, LLC ("San Mateo"), ~55 miles of midstream pipelines owned by Pronto Midstream, LLC ("Pronto") and ~50 miles of pipelines associated with the Advance acreage.

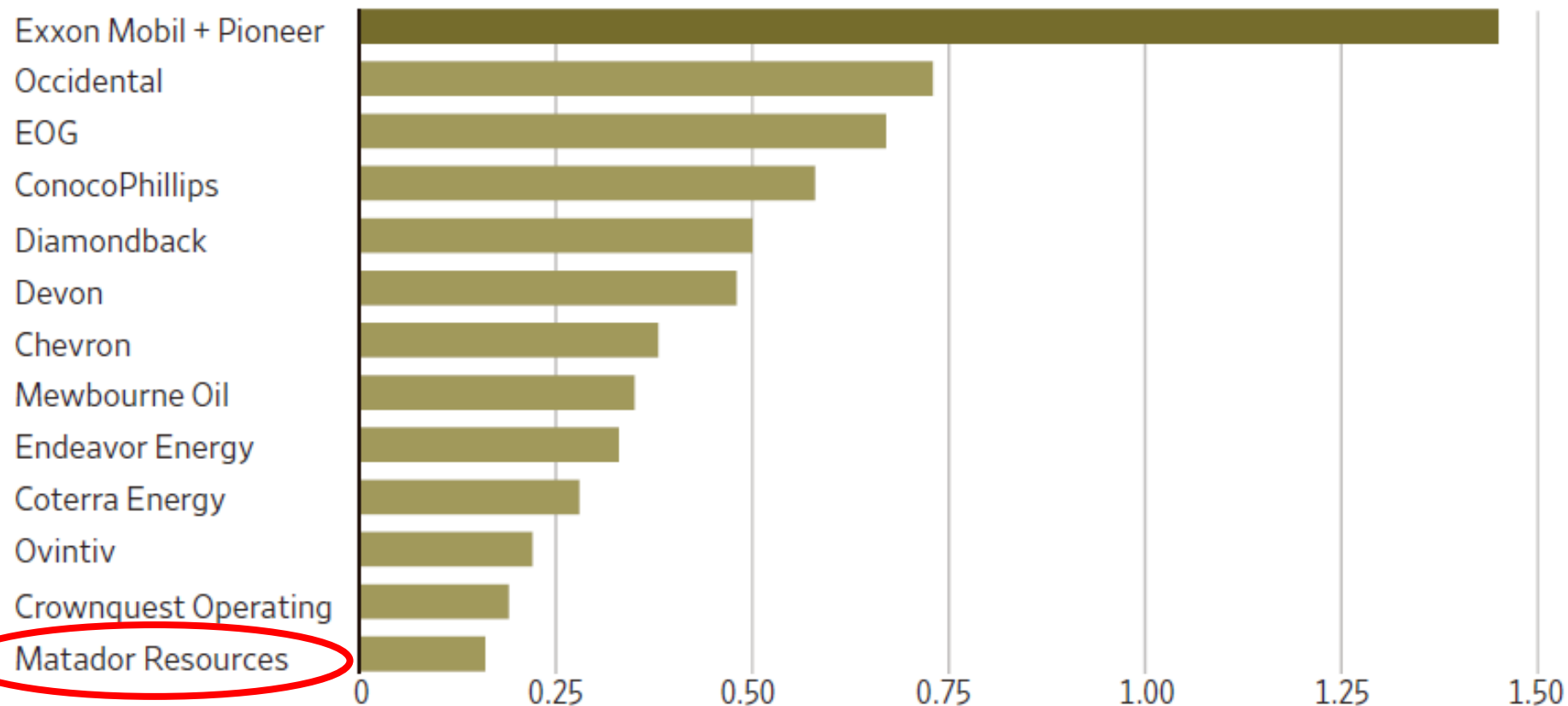
(2) Includes 460 million cubic feet per day of natural gas processing owned by San Mateo and 60 million cubic feet per day of natural gas processing owned by Pronto.

(3) Includes 445,000 Bbl/d of designed produced water disposal capacity owned by San Mateo and ~32,500 Bbl/d of produced water disposal capacity acquired in the Advance acquisition.

Top producers in the Permian Basin for 2023

Wall Street Journal – October 20, 2023

Top producers in the Permian Basin for 2023, in million barrels of oil equivalent per day



Note: Gross operated volumes

Source: Enverus

Adjusted EBITDA & Adjusted Free Cash Flow Reconciliations

Adjusted EBITDA Reconciliation – This presentation includes the non-GAAP financial measure of Adjusted EBITDA. Adjusted EBITDA is a supplemental non-GAAP financial measure that is used by management and external users of the Company's consolidated financial statements, such as securities analysts, investors, lenders and rating agencies. "GAAP" means Generally Accepted Accounting Principles in the United States of America. The Company believes Adjusted EBITDA helps it evaluate its operating performance and compare its results of operations from period to period without regard to its financing methods or capital structure. The Company defines, on a consolidated basis and for San Mateo, Adjusted EBITDA as earnings before interest expense, income taxes, depletion, depreciation and amortization, accretion of asset retirement obligations, property impairments, unrealized derivative gains and losses, non-recurring transaction costs for certain acquisitions, certain other non-cash items and non-cash stock-based compensation expense and net gain or loss on asset sales and impairment. Adjusted EBITDA for San Mateo includes the combined financial results of San Mateo Midstream, LLC and San Mateo Midstream II, LLC prior to their October 2020 merger. Adjusted EBITDA is not a measure of net income (loss) or net cash provided by operating activities as determined by GAAP. All references to Matador's Adjusted EBITDA are those values attributable to Matador Resources Company shareholders after giving effect to Adjusted EBITDA attributable to third-party non-controlling interests, including in San Mateo. Adjusted EBITDA should not be considered an alternative to, or more meaningful than, net income (loss) or net cash provided by operating activities as determined in accordance with GAAP or as an indicator of the Company's operating performance or liquidity. Certain items excluded from Adjusted EBITDA are significant components of understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure. Adjusted EBITDA may not be comparable to similarly titled measures of another company because all companies may not calculate Adjusted EBITDA in the same manner. This Appendix presents the calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively, that are of a historical nature. Where references are pro forma, forward-looking, preliminary or prospective in nature, and not based on historical fact, the table does not provide a reconciliation. The Company could not provide such reconciliation without undue hardship because such Adjusted EBITDA numbers are estimations, approximations and/or ranges. In addition, it would be difficult for the Company to present a detailed reconciliation on account of many unknown variables for the reconciling items, including future income taxes, full-cost ceiling impairments, unrealized gains or losses on derivatives and gains or losses on asset sales and impairment. For the same reasons, the Company is unable to address the probable significance of the unavailable information, which could be material to future results.

Adjusted Free Cash Flow Reconciliation – This presentation includes the non-GAAP financial measure of adjusted free cash flow. This non-GAAP item is measured, on a consolidated basis for the Company and for San Mateo, as net cash provided by operating activities, adjusted for changes in working capital and cash performance incentives that are not included as operating cash flows, less cash flows used for capital expenditures, adjusted for changes in capital accruals. On a consolidated basis, these numbers are also adjusted for the cash flows related to non-controlling interest in subsidiaries that represent cash flows not attributable to Matador shareholders. Adjusted free cash flow should not be considered an alternative to, or more meaningful than, net cash provided by operating activities as determined in accordance with GAAP or as an indicator of the Company's liquidity. Adjusted free cash flow is used by the Company, securities analysts and investors as an indicator of the Company's ability to manage its operating cash flow, internally fund its D/C/E capital expenditures, pay dividends and service or incur additional debt, without regard to the timing of settlement of either operating assets and liabilities or accounts payable related to capital expenditures. Additionally, this non-GAAP financial measure may be different than similar measures used by other companies. The Company believes the presentation of adjusted free cash flow provides useful information to investors, as it provides them an additional relevant comparison of the Company's performance, sources and uses of capital associated with its operations across periods and to the performance of the Company's peers. In addition, this non-GAAP financial measure reflects adjustments for items of cash flows that are often excluded by securities analysts and other users of the Company's financial statements in evaluating the Company's cash spend. This Appendix reconciles adjusted free cash flow to its most directly comparable GAAP measure of net cash provided by operating activities. All references to Matador's adjusted free cash flow are those values attributable to Matador shareholders after giving effect to adjusted free cash flow attributable to third-party non-controlling interests, including in San Mateo. Adjusted free cash flow for San Mateo includes the combined financial results of San Mateo Midstream, LLC and San Mateo Midstream II, LLC prior to their October 2020 merger. Where references are pro forma, forward-looking, preliminary or prospective in nature, and not based on historical fact, the table does not provide a reconciliation. The Company could not provide such reconciliation without undue hardship because such adjusted free cash flow numbers are estimations, approximations and/or ranges. In addition, it would be difficult for the Company to present a detailed reconciliation on account of many unknown variables for the reconciling items, including changes in working capital, future operating activities and liabilities and future capital expenditures. For the same reasons, the Company is unable to address the probable significance of the unavailable information, which could be material to future results.

Adjusted EBITDA Reconciliation – Matador Resources Company

The following table presents the calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively.

<i>(In thousands)</i>	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023
Unaudited Adjusted EBITDA reconciliation to Net Income:					
Net income attributable to Matador Resources Company shareholders	\$ 337,572	\$ 253,792	\$ 163,130	\$ 164,666	\$ 263,739
Net income attributable to non-controlling interest in subsidiaries	16,456	18,117	15,794	12,429	14,660
Net income	354,028	271,909	178,924	177,095	278,399
Interest expense	15,996	16,424	16,176	34,229	35,408
Total income tax provision	113,941	80,928	56,672	57,306	14,589
Depletion, depreciation and amortization	118,870	131,601	126,325	177,514	192,794
Accretion of asset retirement obligations	679	682	699	792	1,218
Unrealized (gain) loss on derivatives	(43,097)	(20,311)	7,067	8,659	(7,482)
Non-cash stock-based compensation expense	3,810	4,236	2,290	3,931	4,556
Net loss on impairment	1,113	-	-	202	-
Expense (income) related to contingent consideration and other	(2,288)	1,969	942	(15,577)	11,895
Consolidated Adjusted EBITDA	563,052	487,438	389,095	444,151	531,377
Adjusted EBITDA attributable to non-controlling interest in subsidiaries	(23,322)	(25,650)	(23,871)	(20,900)	(23,102)
Adjusted EBITDA attributable to Matador Resources Company shareholders	\$ 539,730	\$ 461,788	\$ 365,224	\$ 423,251	\$ 508,275
Unaudited Adjusted EBITDA reconciliation to Net Cash Provided by Operating Activities:					
Net cash provided by operating activities	\$ 556,960	\$ 446,523	\$ 339,500	\$ 449,011	\$ 460,970
Net change in operating assets and liabilities	(9,774)	19,750	28,386	(32,410)	31,943
Interest expense, net of non-cash portion	15,013	15,219	15,338	32,172	33,307
Current income tax provision (benefit)	270	2,937	4,929	(4,929)	8,958
Other non-recurring (income) expense	583	3,009	942	307	(3,801)
Adjusted EBITDA attributable to non-controlling interest in subsidiaries	(23,322)	(25,650)	(23,871)	(20,900)	(23,102)
Adjusted EBITDA attributable to Matador Resources Company shareholders	\$ 539,730	\$ 461,788	\$ 365,224	\$ 423,251	\$ 508,275

Adjusted Free Cash Flow Reconciliation

Matador Resources Company

The following table presents the calculation of adjusted free cash flow and the reconciliation of adjusted free cash flow to the GAAP financial measure of net cash provided by operating activities.

(In thousands)

	Three Months Ended		
	September 30, 2023	June 30, 2023	September 30, 2022
Net cash provided by operating activities	\$ 460,970	\$ 449,011	\$ 556,960
Net change in operating assets and liabilities	31,943	(32,410)	(9,774)
San Mateo discretionary cash flow attributable to non-controlling interest in subsidiaries ⁽¹⁾	(19,145)	(16,841)	(21,208)
Performance incentives received from Five Point	9,000	-	-
Total discretionary cash flow	482,768	399,760	525,978
Drilling, completion and equipping capital expenditures	315,957	315,367	155,560
Midstream capital expenditures	42,738	18,730	23,103
Expenditures for other property and equipment	486	709	407
Net change in capital accruals	(7,104)	(5,985)	90,994
San Mateo accrual-based capital expenditures related to non-controlling interest in subsidiaries ⁽²⁾	(13,908)	(6,752)	(13,188)
Total accrual-based capital expenditures ⁽³⁾	338,169	322,069	256,876
Adjusted free cash flow	\$ 144,599	\$ 77,691	\$ 269,102

(1) Represents Five Point's 49% interest in San Mateo discretionary cash flow, as computed below.

(2) Represents Five Point's 49% interest in accrual-based San Mateo capital expenditures, as computed below.

(3) Represents drilling, completion and equipping costs, Matador's share of San Mateo capital expenditures plus 100% of other midstream capital expenditures not associated with San Mateo.

San Mateo (100%)

The following table presents the calculation of adjusted free cash flow and the reconciliation of adjusted free cash flow to the GAAP financial measure of net cash provided by operating activities for San Mateo Midstream, LLC.

(In thousands)

	Three Months Ended		
	September 30, 2023	June 30, 2023	September 30, 2022
Net cash provided by San Mateo operating activities	\$ 36,483	\$ 17,326	\$ 38,333
Net change in San Mateo operating assets and liabilities	2,588	17,043	4,948
Total San Mateo discretionary cash flow	39,071	34,369	43,281
San Mateo capital expenditures	22,812	12,006	23,059
Net change in San Mateo capital accruals	5,571	1,774	3,855
San Mateo accrual-based capital expenditures	28,383	13,780	26,914
San Mateo adjusted free cash flow	\$ 10,688	\$ 20,589	\$ 16,367