



## First Quarter 2021 Earnings Release



## **Investor Relations Contact and Disclosure Statements**

#### **Investor Relations Contact**

**Mac Schmitz** 

**Investor Relations** 

Phone: (972) 371-5200

E-mail: investors@matadorresources.com

**Cautionary Note** – The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves. Potential resources are not proved, probable or possible reserves. The SEC's guidelines prohibit Matador from including such information in filings with the SEC.

**Definitions** – Proved oil and natural gas reserves are the estimated quantities of oil and natural gas that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions. Matador's production and proved reserves are reported in two streams: oil and natural gas, including both dry and liquids-rich natural gas. Where Matador produces liquids-rich natural gas, the economic value of the natural gas liquids associated with the natural gas is included in the estimated wellhead natural gas price on those properties where the natural gas liquids are extracted and sold. Estimated ultimate recovery (EUR) is a measure that by its nature is more speculative than estimates of proved reserves prepared in accordance with SEC definitions and guidelines and is accordingly less certain. Type curves, if any, shown in this presentation are used to compare actual well performance to a range of potential production results calculated without regard to economic conditions; actual recoveries may vary from these type curves based on individual well performance and economic conditions.

Safe Harbor Statement - This presentation and statements made by representatives of Matador Resources Company ("Matador" or the "Company") during the course of this presentation include "forwardlooking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, "Forward-looking statements" are statements related to future, not past, events. Forward-looking statements are based on current expectations and include any statement that does not directly relate to a current or historical fact. In this context, forward-looking statements often address expected future business and financial performance, and often contain words such as "could." "believe." "would." "anticipate." "intend." "estimate." "expect." "may," "should," "continue," "plan," "predict," "potential," "project," "hypothetical," "forecasted" and similar expressions that are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. Such forward-looking statements include, but are not limited to, statements about guidance, projected or forecasted financial and operating results, future liquidity, the payment of dividends, results in certain basins, objectives, project timing, expectations and intentions, regulatory and governmental actions and other statements that are not historical facts. Actual results and future events could differ materially from those anticipated in such statements, and such forward-looking statements may not prove to be accurate. These forward-looking statements involve certain risks and uncertainties, including, but not limited to, the following risks related to financial and operational performance: general economic conditions; the Company's ability to execute its business plan, including whether Matador's drilling program is successful; changes in oil, natural gas and natural gas liquids prices and the demand for oil, natural gas and natural gas liquids; Matador's ability to replace reserves and efficiently develop current reserves; costs of operations; delays and other difficulties related to producing oil, natural gas and natural gas liquids; delays and other difficulties related to regulatory and governmental approvals and restrictions; Matador's ability to make acquisitions on economically acceptable terms; Matador's ability to integrate acquisitions; availability of sufficient capital to execute Matador's business plan, including from future cash flows, increases in Matador's borrowing base and otherwise: weather and environmental conditions; the impact of the worldwide spread of the novel coronavirus, or COVID-19, on oil and natural gas demand, oil and natural gas prices and our business; the operating results of the Company's midstream joint venture's Black River cryogenic natural gas processing plant; the timing and operating results of the buildout by the Company's midstream joint venture of oil, natural gas and water gathering and transportation systems and the drilling of any additional produced water disposal wells; and other important factors which could cause actual results to differ materially from those anticipated or implied in the forward-looking statements. For further discussions of risks and uncertainties, you should refer to Matador's filings with the Securities and Exchange Commission ("SEC"), including the "Risk Factors" section of Matador's most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q. Matador undertakes no obligation to update these forward-looking statements to reflect events or circumstances occurring after the date of this presentation, except as required by law, including the securities laws of the United States and the rules and regulations of the SEC. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. All forward-looking statements are qualified in their entirety by this cautionary statement.





## **Chairman's Remarks**





## **Strong Results for First Quarter 2021**

## Achieved Adjusted Free Cash Flow<sup>(1)</sup>

- Generated adjusted free cash flow<sup>(1)</sup> of \$63.9 million in Q1 2021 **Above Company Expectations!**
- Oil and natural gas revenues of \$316.2 million and Adjusted EBITDA<sup>(1)</sup> of \$198.1 million **Both Records!**
- Declared and paid first Matador quarterly cash dividend of \$0.025 per share, approximately \$2.9 million

### Repaid \$100 Million of Borrowings

- Repaid \$100 million of borrowings outstanding under the reserves-based credit facility in Q1 2021
- Leverage ratio<sup>(1)(2)</sup> under revolving credit facility of 2.5x at Q1 2021 **Better Than Company Expectations!**
- In April 2021, Matador's lenders <u>unanimously</u> reaffirmed the borrowing base under the Credit Agreement at \$900 million and Matador's elected commitment remained at \$700 million

# Quarterly Production Better Than Expected

- Oil production of ~41,500 Bbl/d, down 14% sequentially from Q4 2020 **Above Guidance**
- Natural gas production of ~194.7 MMcf/d, down 8% sequentially from Q4 2020 Above Guidance
- Total production of ~74,000 BOE/d, down 11% sequentially from Q4 2020 **Above Guidance**

## Improving Capital Efficiency & LOE

- D&C costs<sup>(3)</sup> for six operated horizontal wells turned to sales in Q1 2021 of **\$785 per completed lateral foot**, **down 8%** from \$850 per completed lateral foot during full year 2020
- D&C costs<sup>(3)</sup> for the first 13 Voni wells turned to sales in April 2021 averaged **~\$610 per completed lateral foot**; 19 wells turned to sales in 2021 have averaged **~\$657 per completed lateral foot**
- LOE of \$3.90 per BOE, down 18% from \$4.77 per BOE in Q1 2020 Record Q1 LOE per BOE!

## Exceeded Q1 2021 Guidance<sup>(4)</sup>

- Average daily total production down 11% sequentially vs. guidance for a sequential decrease of 13 to 15%
- D/C/E CapEx of \$126.0 million vs. estimate of \$142 million
- Midstream CapEx of \$5.4 million vs. estimate of \$7 million

<sup>(1)</sup> Adjusted EBITDA and adjusted free cash flow are non-GAAP financial measures. For definitions and reconciliations to the comparable GAAP measures, see Appendix.

<sup>(2)</sup> Defined as Net Debt / LTM Adjusted EBITDA as calculated under Matador's revolving credit agreement (the "Credit Agreement"). For purposes of the Credit Agreement, Net Debt at March 31, 2021 is calculated as (i) \$1.05 billion in senior notes outstanding, plus (ii) \$386 million in debt under the Credit Agreement, including outstanding borrowings and letters of credit, less (iii) \$18 million in available cash.

<sup>(3)</sup> Cost per completed lateral foot metric shown represents the D&C portion of well costs only. Excludes costs to equip wells, midstream capital expenditures, capitalized G&A or interest expenses and certain other capital expenditures.

<sup>(4)</sup> As provided on February 23, 2021

## **Simple Balance Sheet – No Near-Term Debt Maturities**

## **REPAID \$135 MILLION**

in borrowings in Q4 2020 and Q1 2021

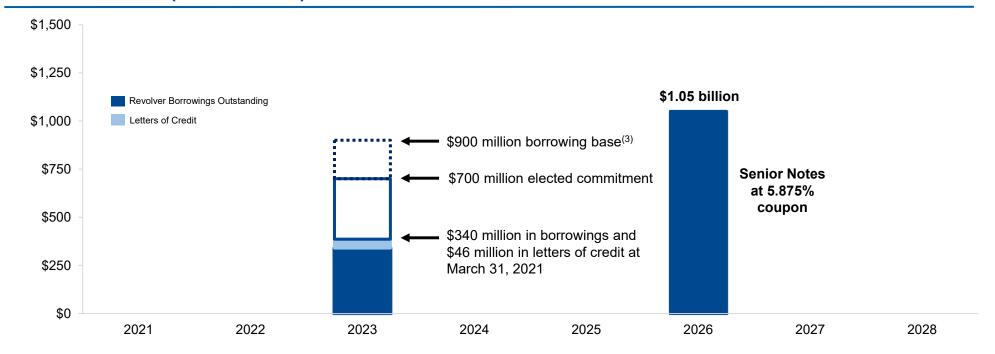
### **PAYING DOWN DEBT**

is a key objective for 2021

Q1 2021 LEVERAGE RATIO
REDUCED TO 2.5x) (2)
Better Than Expected

Strong, supportive bank group led by Royal Bank of Canada

#### **Debt Maturities (\$ in millions)**



<sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial measure. For a definition and reconciliation to the comparable GAAP measures, see Appendix.

<sup>(3)</sup> Potential borrowing capacity of \$514 million under the Credit Agreement at March 31, 2021 assuming full availability of \$900 million borrowing base and after accounting for \$340 million in outstanding borrowings and \$46 million in outstanding letters of credit under the Credit Agreement.



<sup>(2)</sup> Defined as Net Debt / LTM Adjusted EBITDA as calculated under the Credit Agreement. For purposes of the Credit Agreement, Net Debt at March 31, 2021 is calculated as (i) \$1.05 billion in senior notes outstanding, plus (ii) \$386 million in debt under the Credit Agreement, including outstanding borrowings and letters of credit, less (iii) \$18 million in available cash.

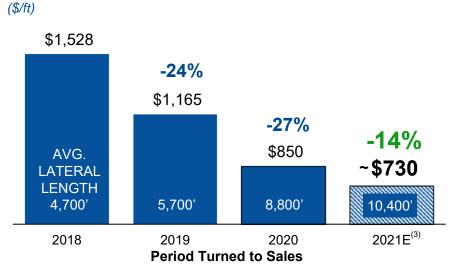


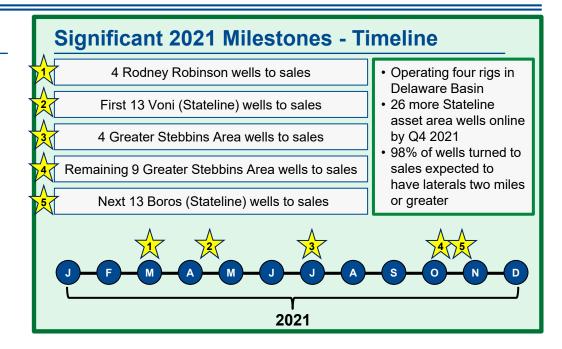
### **2021 Priorities and Milestones**

#### **2021 Priorities**

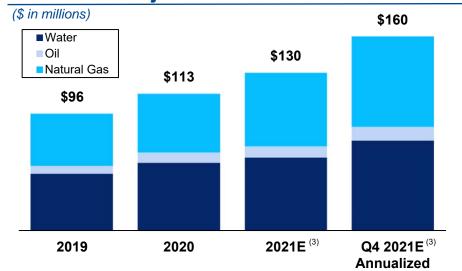
- 1 Deliver Free Cash Flow
- 2 Pay Down Debt
- (3) Initiate Dividend
- (4) Continue Capital Efficiency Improvements
- **5** Focus on Development of Federal Properties
- 6 Grow San Mateo Volumes and Revenues
- 7 Earn San Mateo Performance Incentives
- 8 Employ Proactive Hedging Strategy

#### Capital Efficiency: D&C CapEx/ft<sup>(1)</sup>





#### San Mateo Adjusted EBITDA<sup>(2)</sup> Growth



<sup>(1)</sup> Cost per completed lateral foot metric shown represents the D&C portion of well costs only. Excludes costs to equip wells, midstream capital expenditures, capitalized G&A or interest expenses and certain other capital expenditures.

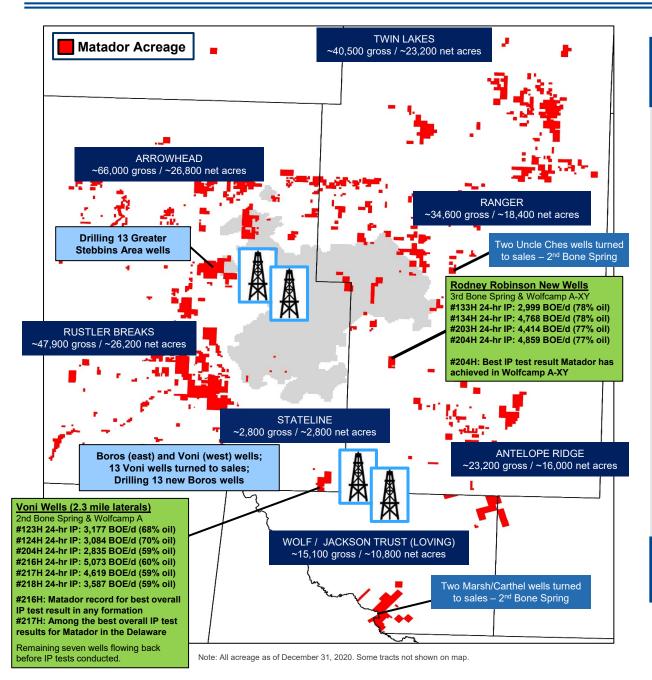


<sup>(2)</sup> Adjusted EBITDA is a non-GAAP financial measure. For a definition and reconciliation to the comparable GAAP measures, see Appendix.

<sup>(3)</sup> As of and as provided on February 23, 2021.



## **Delivering Strong Well Results All Around the Delaware Basin!**



## RUNNING FOUR RIGS IN THE DELAWARE BASIN

- Stateline: Two rigs drilling 13 additional Boros wells on the eastern portion of the leasehold; first 13 Voni wells turned to sales in April 2021
- Antelope Ridge: Four additional Rodney Robinson wells turned to sales in March 2021
- Rustler Breaks: No current activity; two Ray State and three Ace Stern Vegas wells turned to sales in Q4 2020
- Arrowhead/Ranger/Twin Lakes: Two Uncle Ches wells in Ranger asset area turned to sales in March 2021; two rigs currently drilling next 13 wells at Stebbins
- Wolf/Jackson Trust: Two Marsh/Carthel wells turned to sales in April 2021 and flowing back

10,400 ft<sup>(1)</sup>

Average lateral length for all 2021 operated wells



## SLIDE E

# A Step Change in Capital Efficiency: Record Low Costs in 2020 → Even Lower in 2021E

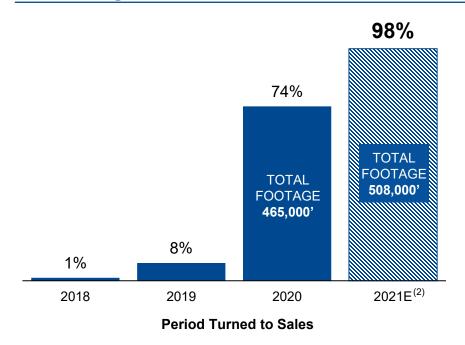
#### **Drilling & Completion (D&C) CapEx/ft<sup>(1)</sup>**

#### (\$/ft) \$1,528 -24% \$1,165 -27% -14% \$850 ~\$730 AVG. **LATERAL** LENGTH 4,700' 5,700 8,800' 10,400 2021E (2) 2018 2019 2020 **Period Turned to Sales**



- First 13 Voni wells (April 2021) averaged ~\$610/ft
- Including first 13 Voni wells, 2021 D&C CapEx/ft has averaged ~\$657/ft
- Matador's average D&C CapEx/ft 2021E: ~\$730/ft
  - -14% as compared to 2020
  - **♣** ~37% as compared to 2019

#### **Percentage of Two-Mile Laterals**



- Matador expects to turn to sales 9% more total footage in 2021 while running a similar number of rigs
- ▶ 98% of laterals in 2021 expected to be two miles or greater, as compared to 74% in 2020
- ➤ 100% of laterals in 2021 expected to be greater than one mile, as compared to 83% in 2020



# San Mateo – Differentiated Midstream Asset Continues to Add Value to Matador<sup>(1)</sup>



#### 2015-2016

- Initial midstream build-out in the Delaware Basin
- ► 100% owned by Matador

#### 2017-2018

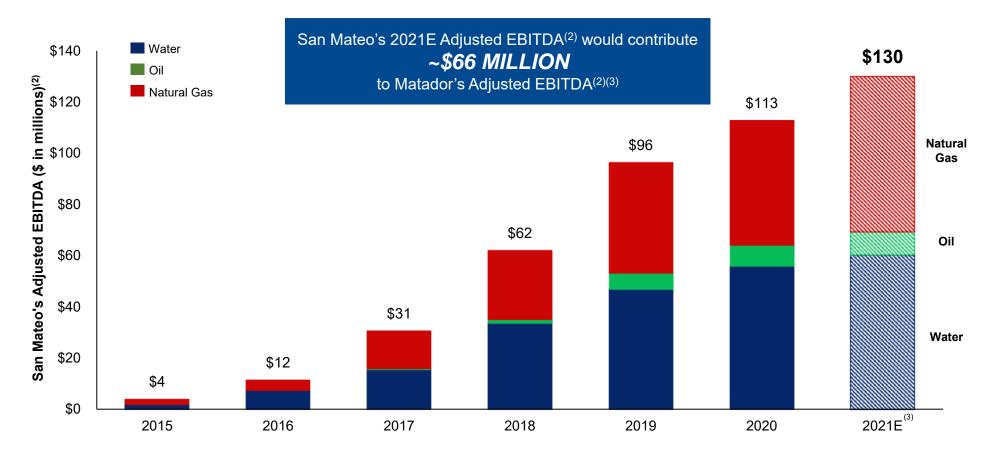
- ➤ San Mateo I formed in February 2017
- ► Build-out of "three-pipe" system in Rustler Breaks and Wolf

#### 2019-2020

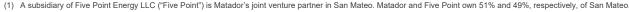
- ➤ San Mateo II formed in February 2019
- Expansion into Stateline asset area and the Greater Stebbins Area

#### 2021+

- Free cash flow generation
- ► Focused on adding new, non-Matador customers



Note: Figures (i) reflect the combined Adjusted EBITDA for San Mateo I and San Mateo II prior to their October 2020 merger, including allocations for general and administrative expenses, (ii) are pro forma for February 2017 San Mateo II transaction and the purchase of the non-controlling interest in Fulcrum Delaware Water Resources, LLC not previously owned by Matador and (iii) exclude assets sold to EnLink in October 2015. Matador owns 51% of San Mateo.



(2) Adjusted EBITDA is a non-GAAP financial measure. For a definition and reconciliation to the comparable GAAP measures, see Appendix.

(3) As of and as provided on February 23, 2021.







## **Operational and Financial Results**



## Q1 2021 Selected Operating and Financial Results

Net Production Volumes: Incompany (MBbl)         3,738         4,419           Natural gas (Bef)         17.5         19.4           Total oil equivalent (MBOE)         6,658         7,653           Average Daily Production Volumes: Incompany (MBbl)         41,537         48,028           Natural gas (MMcf/d)         194.7         210.9           Total oil equivalent (BOE/d)         73,983         83,183           Average Sakes Prices:         8         40.99         \$           Oil, without realized derivatives, \$/Bbl         \$ 57.05         40.99         \$           Oil, with realized derivatives, \$/Bbl         \$ 50.08         30.59         \$           Natural gas, without realized derivatives, \$/Mcf         \$ 5.88         2.97         \$           Natural gas, with realized derivatives, \$/Mcf         \$ 5.88         2.97         \$           Natural gas, with realized derivatives, \$/Mcf         \$ 5.88         2.97         \$           Revenues (millions):         \$ 5.88         2.97         \$           Third-party midstream services revenues         \$ 15.4         \$ 15.1         \$           Realized (loss) gain on derivatives         \$ (25.9)         \$ (10.6)         \$           Operating Expenses (per BOE):         \$ 3.90         \$ 3.53	
Oil (MBbl)       3,738       4,419         Natural gas (Bcf)       17.5       19.4         Total oil equivalent (MBOE)       6,658       7,653         Average Daily Production Volumes: (1)	March 31, 2020
Natural gas (Bcf)         17.5         19.4           Total oil equivalent (MBOE)         6,658         7,653           Average Daily Production Volumes: (1)         Use of the production Volumes: (1)           Oil (Bbl/d)         41,537         48,028           Natural gas (MMcf/d)         194.7         210.9           Total oil equivalent (BOE/d)         73,983         83,183           Average Sales Prices:         Oil, without realized derivatives, \$/Bbl         \$ 57.05         \$ 40.99         \$           Oil, with realized derivatives, \$/Bbl         \$ 50.08         \$ 38.59         \$           Natural gas, without realized derivatives, \$/Mcf         \$ 5.88         2.97         \$           Natural gas, with realized derivatives, \$/Mcf         \$ 5.89         \$ 2.97         \$           Revenues (millions):         Oil and natural gas revenues         \$ 316.2         \$ 238.7         \$           Third-party midstream services revenues         \$ 15.4         \$ 15.1         \$           Realized (loss) gain on derivatives         \$ (25.9)         \$ (10.6)         \$           Operating Expenses (per BOE):         Production taxes, transportation and processing         \$ 5.13         \$ 3.53         \$           Lease operating         \$	
Total oil equivalent (MBOE)         6,658         7,653           Average Daily Production Volumes: Oil (Bbl/d)         41,537         48,028           Natural gas (MMcf/d)         194.7         210.9           Total oil equivalent (BOE/d)         73,983         83,183           Average Sales Prices:         Signer of the control of the control oil equivalent (BOE/d)         \$57.05         40.99         \$50.09           Oil, without realized derivatives, \$/Bbl         \$50.08         38.59         \$50.09 </th <th>3,697</th>	3,697
Average Daily Production Volumes:  Oil (Bbl/d)	16.7
Oil (Bbl/d)       41,537       48,028         Natural gas (MMcf/d)       194.7       210.9         Total oil equivalent (BOE/d)       73,983       83,183         Average Sales Prices:       Oil, without realized derivatives, \$/Bbl       \$ 57.05       \$ 40.99       \$         Oil, with realized derivatives, \$/Bbl       \$ 50.08       \$ 38.59       \$         Natural gas, without realized derivatives, \$/Mcf       \$ 5.88       \$ 2.97       \$         Natural gas, with realized derivatives, \$/Mcf       \$ 5.89       \$ 2.97       \$         Revenues (millions):       Tind-party midstream services revenues       \$ 316.2       \$ 238.7       \$         Third-party midstream services revenues       \$ 15.4       \$ 15.1       \$         Realized (loss) gain on derivatives       \$ (25.9)       \$ (10.6)       \$         Operating Expenses (per BOE):       Production taxes, transportation and processing       \$ 5.13       \$ 3.53       \$         Lease operating       \$ 3.90       \$ 3.20       \$	6,476
Natural gas (MMcf/d)         194.7         210.9           Total oil equivalent (BOE/d)         73,983         83,183           Average Sales Prices:	
Total oil equivalent (BOE/d)         73,983         83,183           Average Sales Prices:         Oil, without realized derivatives, \$/Bbl         \$ 57.05         \$ 40.99         \$ 001, with realized derivatives, \$/Bbl         \$ 50.08         \$ 38.59         \$ 38.59         \$ 38.59         \$ 38.59         \$ 38.59         \$ 2.97         \$ 38.59         \$ 2.97         \$ 38.59         \$ 2.97         \$ 38.59         \$ 2.97         \$ 38.59         \$ 2.97         \$ 38.59 <td< td=""><td>40,620</td></td<>	40,620
Average Sales Prices:       0il, without realized derivatives, \$/Bbl       \$ 57.05       \$ 40.99       \$         Oil, with realized derivatives, \$/Bbl       \$ 50.08       \$ 38.59       \$         Natural gas, without realized derivatives, \$/Mcf       \$ 5.88       \$ 2.97       \$         Natural gas, with realized derivatives, \$/Mcf       \$ 5.89       \$ 2.97       \$         Revenues (millions):       \$ 316.2       \$ 238.7       \$         Oil and natural gas revenues       \$ 15.4       \$ 15.1       \$         Realized (loss) gain on derivatives       \$ (25.9)       \$ (10.6)       \$         Operating Expenses (per BOE):       \$ 5.13       \$ 3.53       \$         Lease operating       \$ 3.90       \$ 3.20       \$	183.2
Oil, without realized derivatives, \$/Bbl       \$ 57.05       \$ 40.99       \$         Oil, with realized derivatives, \$/Bbl       \$ 50.08       \$ 38.59       \$         Natural gas, without realized derivatives, \$/Mcf       \$ 5.88       \$ 2.97       \$         Natural gas, with realized derivatives, \$/Mcf       \$ 5.89       \$ 2.97       \$         Revenues (millions):       \$ 316.2       \$ 238.7       \$         Oil and natural gas revenues       \$ 15.4       \$ 15.1       \$         Realized (loss) gain on derivatives       \$ (25.9)       \$ (10.6)       \$         Operating Expenses (per BOE):       \$ 5.13       \$ 3.53       \$         Lease operating       \$ 3.90       \$ 3.20       \$	71,16
Oil, with realized derivatives, \$/Bbl       \$ 50.08       \$ 38.59       \$         Natural gas, without realized derivatives, \$/Mcf       \$ 5.88       \$ 2.97       \$         Natural gas, with realized derivatives, \$/Mcf       \$ 5.89       \$ 2.97       \$         Revenues (millions):       \$ 316.2       \$ 238.7       \$         Oil and natural gas revenues       \$ 15.4       \$ 15.1       \$         Realized (loss) gain on derivatives       \$ (25.9)       \$ (10.6)       \$         Operating Expenses (per BOE):       \$ 5.13       \$ 3.53       \$         Lease operating       \$ 3.90       \$ 3.20       \$	
Natural gas, without realized derivatives, \$/Mcf       \$ 5.88 \$ 2.97 \$         Natural gas, with realized derivatives, \$/Mcf       \$ 5.89 \$ 2.97 \$         Revenues (millions):       \$ 316.2 \$ 238.7 \$         Oil and natural gas revenues       \$ 15.4 \$ 15.1 \$         Third-party midstream services revenues       \$ (25.9) \$ (10.6) \$         Querating Expenses (per BOE):       \$ 5.13 \$ 3.53 \$         Production taxes, transportation and processing       \$ 5.13 \$ 3.53 \$         Lease operating       \$ 3.90 \$ 3.20 \$	45.87
Natural gas, with realized derivatives, \$/Mcf         \$ 5.89         \$ 2.97         \$           Revenues (millions):         Use of the color	48.83
Revenues (millions):       316.2 \$ 238.7 \$         Oil and natural gas revenues       \$ 316.2 \$ 238.7 \$         Third-party midstream services revenues       \$ 15.4 \$ 15.1 \$         Realized (loss) gain on derivatives       \$ (25.9) \$ (10.6) \$         Operating Expenses (per BOE):       Production taxes, transportation and processing       \$ 5.13 \$ 3.53 \$         Lease operating       \$ 3.90 \$ 3.20 \$	1.70
Oil and natural gas revenues       \$ 316.2 \$ 238.7 \$         Third-party midstream services revenues       \$ 15.4 \$ 15.1 \$         Realized (loss) gain on derivatives       \$ (25.9) \$ (10.6) \$         Operating Expenses (per BOE):       \$ 5.13 \$ 3.53 \$         Production taxes, transportation and processing       \$ 3.90 \$ 3.20 \$	1.70
Oil and natural gas revenues       \$ 316.2 \$ 238.7 \$         Third-party midstream services revenues       \$ 15.4 \$ 15.1 \$         Realized (loss) gain on derivatives       \$ (25.9) \$ (10.6) \$         Operating Expenses (per BOE):       \$ 5.13 \$ 3.53 \$         Production taxes, transportation and processing       \$ 3.90 \$ 3.20 \$	
Realized (loss) gain on derivatives \$ (25.9) \$ (10.6) \$  Operating Expenses (per BOE):  Production taxes, transportation and processing \$ 5.13 \$ 3.53 \$  Lease operating \$ 3.90 \$ 3.20 \$	197.9
Realized (loss) gain on derivatives \$ (25.9) \$ (10.6) \$  Operating Expenses (per BOE):  Production taxes, transportation and processing \$ 5.13 \$ 3.53 \$  Lease operating \$ 3.90 \$ 3.20 \$	15.8
Operating Expenses (per BOE):  Production taxes, transportation and processing Lease operating \$ 5.13 \$ 3.53 \$  \$ 3.90 \$ 3.20 \$	10.9
Production taxes, transportation and processing \$ 5.13 \$ 3.53 \$ Lease operating \$ 3.90 \$ 3.20 \$	
Lease operating \$ 3.90 \$ 3.20 \$	3.35
• •	4.7
Plant and other midstream services operating \$ 2.05 \$ 1.62 \$	1.54
Depletion, depreciation and amortization \$ 11.24 \$ 11.73 \$	14.0
General and administrative (2) \$ 3.33 \\$ 2.16 \\$	2.5
Total <sup>(3)</sup> \$ 25.65 \$ 22.24 \$	26.18
Other (millions):	
Net sales of purchased natural gas <sup>(4)</sup> \$ 1.7 \$ 1.2 \$	2.5
Net (loss) income (millions) <sup>(5)</sup> \$ 60.6 \$ (89.5) \$	125.7
Earnings (loss) per common share (diluted) <sup>(5)</sup> $\qquad \qquad \qquad$	1.08
Adjusted net income (millions) <sup>(5)(6)</sup> \$ 84.5 \$ 32.3 \$	23.
Adjusted earnings per common share (diluted) <sup>(5)(6)</sup> \$ 0.71 \$ 0.27 \$	0.20
Adjusted EBITDA (millions) <sup>(5)(6)</sup> \$ 198.1 \$ 150.1 \$	140.6
Net cash provided by operating activities (millions) <sup>(7)</sup> \$ 169.4 \$ 157.6 \$	109.4
Adjusted free cash flow (millions) <sup>(5)(6)</sup> \$ 63.9 \$ 60.7 \$	(52.8
San Mateo net income (millions) <sup>(8)</sup> \$ 18.1 \$ 26.2 \$	19.
San Mateo adjusted EBITDA (millions) $^{(6)(8)}$ \$ 27.6 \$ 35.4 \$	26.2
San Mateo net cash provided by operating activities (millions) <sup>(8)</sup> \$ 41.2 \$ 26.1 \$	25.2
San Mateo adjusted free cash flow (millions) $^{(6)(7)(8)}$ \$ 17.0 \$ 21.4 \$	(44.9
D/C/E capital expenditures (millions) \$ 126.0 \$ 63.4 \$	169.3
Midstream capital expenditures (millions) <sup>(9)</sup> \$ 5.4 \$ 7.4 \$	20.3

<sup>(1)</sup> Production volumes reported in two streams: oil and natural gas, including both dry and liquids-rich natural gas.

<sup>(2)</sup> Includes approximately \$0.13, \$0.42 and \$0.59 per BOE of non-cash, stock-based compensation expense in Q1 2021, Q4 2020 and Q1 2020, respectively.

<sup>(3)</sup> Total does not include the impact of full-cost ceiling impairment charges, purchased natural gas or immaterial accretion expenses.

<sup>(4)</sup> Net sales of purchased natural gas reflect those natural gas purchase transactions that the Company periodically enters into with third parties whereby the Company purchases natural gas and (i) subsequently sells the natural gas to other purchasers or (ii) processes the natural gas at San Mateo's Black River Processing Plant and subsequently sells the residue natural gas and NGLs to other purchasers.

<sup>(5)</sup> Attributable to Matador Resources Company shareholders.

<sup>(6)</sup> Adjusted net income (loss), adjusted earnings (loss) per diluted common share, Adjusted EBITDA and adjusted free cash flow are non-GAAP financial measures. For definitions and reconciliations to the comparable GAAP measures, see Appendix.

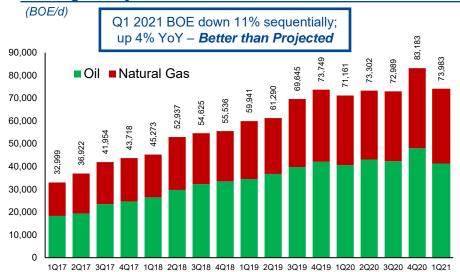
<sup>(7)</sup> As reported for each period on a consolidated basis, including 100% of San Mateo's net cash provided by operating activities.

<sup>(8)</sup> Represents 100% of San Mateo's net income, net cash provided by operating activities or adjusted free cash flow for each period reported.

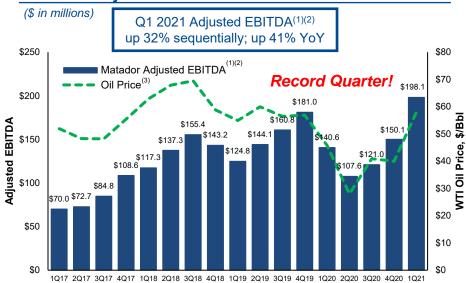
(9) Includes Matador's 51% share of San Mateo scapital expenditures, net of the applicable portions of the \$50 million capital carry of Matador's proportionate interest in San Mateo provided by Five Point, plus 100% of other immaterial midstream capital expenditures not associated with San Mateo.

## A Tightly Integrated Strategy: Growing E&P and Midstream Together

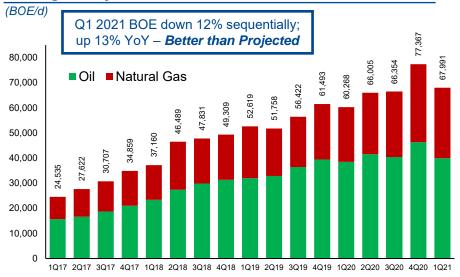
#### **Average Daily Total Production**



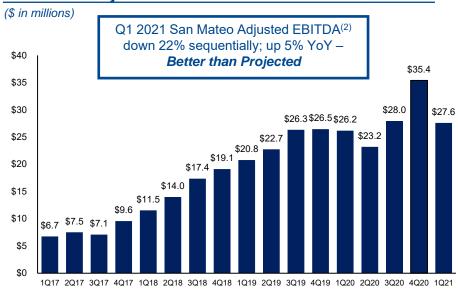
#### Matador Adjusted EBITDA(1)(2)



#### **Average Daily Total Delaware Basin Production**



#### San Mateo Adjusted EBITDA(2)(4)





<sup>(1)</sup> Attributable to Matador Resources Company shareholders.

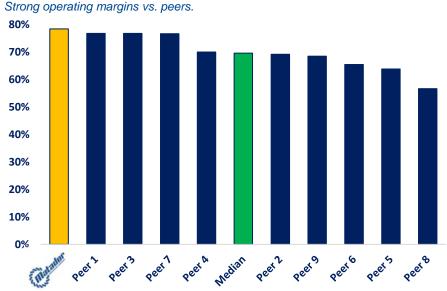
<sup>(2)</sup> Adjusted EBITDA is a non-GAAP financial measure. For a definition and reconciliation to the comparable GAAP measures, see Appendix.

<sup>(3)</sup> Average settlement price for West Texas Intermediate ("WTI") crude oil for the period.

<sup>(4)</sup> Based on the combined Adjusted EBITDA of San Mateo I and San Mateo II prior to their October 2020 merger

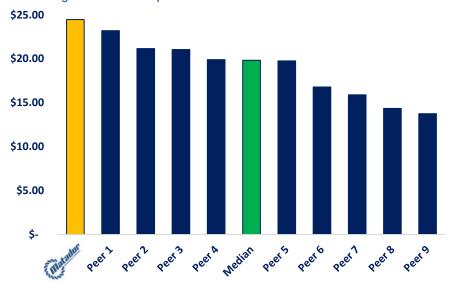
## Matador's Strong Q4 2020 Operating Efficiency vs. Peers(1)

#### Netbacks<sup>(2)</sup>/O&G Revenues, % (excl. Deriv. Settlements)



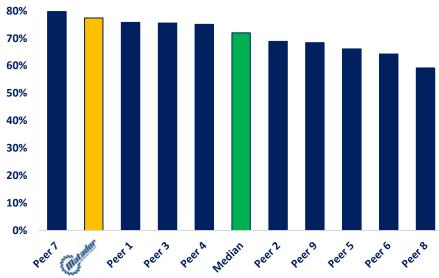
#### Netbacks<sup>(2)</sup>/BOE, \$/BOE (excl. Deriv. Settlements)

Peer-leading netbacks from operations.



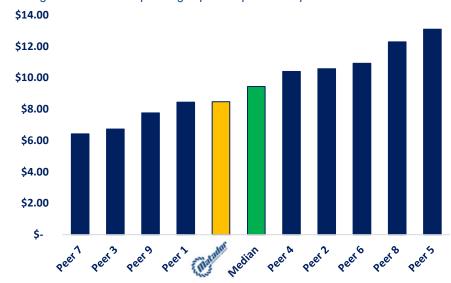
#### Netbacks<sup>(2)</sup>/O&G Revenues, % (incl. Deriv. Settlements)

Strong operating margins vs. peers.



#### Cash Operating Expenses<sup>(3)</sup>/BOE, \$/BOE

Among leaders in cash operating expenses per unit-of-production.



Source: Data compiled from Matador and peer Company financial statements for the three months ended December 31, 2020.

<sup>(3)</sup> Cash operating expenses defined as (1) production taxes, transportation and processing expenses plus (2) lease operating expenses plus (3) general and administrative expenses less non-cash, stock-based compensation expenses of \$0.42 per BOE.



<sup>(1) &</sup>quot;Peers" include CPE, DVN, FANG, MRO, OVV, PDCE, PXD, SM and XEC.

<sup>(2)</sup> Netbacks defined as oil and natural gas revenues less (1) production taxes, transportation and processing expenses and (2) lease operating expenses.

## **Matador Federal Acreage and Permitting Update**

Delaware Basin Asset Area	County <sup>(1)</sup>	Delaware Basin Leasehold <sup>(2)</sup> ( <i>net acres</i> )	Federal Leasehold ( <i>net acr</i> es)	Federal, as % of Delaware Basin Leasehold
Antelope Ridge	Lea	16,000	7,300	6%
Rustler Breaks	Eddy	26,200	1,600	1%
Stateline	Eddy	2,800	2,800	2%
Arrowhead	Eddy	26,800	14,000	11%
Ranger	Lea	18,400	8,400	7%
Twin Lakes	Lea	23,200	400	<del>_</del>
Wolf/Jackson Trust	Loving	10,800	<del>_</del>	<del>_</del>
Other	_	500	_	_
TOTAL		124,700	34,500	28%

34,500 net acres, or 28% of Delaware Basin acreage, on federal lands<sup>(2)</sup>

124,700 net leasehold and mineral acres in the Delaware<sup>(2)</sup>

Delaware Basin Asset Area	County <sup>(1)</sup>	Undrilled Permits Approved and Received <sup>(3)</sup>	Undrilled Permits in Progress <sup>(3)</sup>
Antelope Ridge (Rodney Robinson <sup>(4)</sup> )	Lea	18	1
Antelope Ridge (All other)	Lea	38	5
Arrowhead	Eddy	25	61
Ranger <sup>(4)</sup>	Lea	22	6
Rustler Breaks	Eddy	22	33
Stateline (Boros) <sup>(4)</sup>	Eddy	18	-
Stateline (Voni) <sup>(4)</sup>	Eddy	31	_
TOTAL		174	106

## 174 federal undrilled permits secured

106 additional permits under review

Since Feb. 2021 update:

9 permits approved12 permits used

<sup>(4)</sup> Does not include permits approved for 10 Rodney Robinson, 26 Boros, 13 Voni, three Leatherneck (Arrowhead), four Ted Paup (Arrowhead) and two Uncle Ches (Ranger) wells that have recently been drilled or are in progress (total of 58 wells).



<sup>(1)</sup> Lea and Eddy Counties are in New Mexico; Loving County is in Texas.

<sup>(2)</sup> At December 31, 2020.

<sup>(3)</sup> At April 28, 2021.

## Wells Turned to Sales - Q1 2021

During the first quarter of 2021, Matador turned to sales a total of 16 gross (6.0 net) wells in its various operating areas.
 This total was comprised of six gross (5.1 net) operated wells and 10 gross (0.9 net) non-operated wells. All six operated wells were two-mile laterals.

	Oper	ated	Non-Op	erated	Total		_
							Gross Operated and Non-Operated
Asset/Operating Area	Gross	Net	Gross	Net	Gross	Net	Well Completion Intervals
Western Antelope Ridge (Rodney Robinson)	4	3.8	-	-	4	3.8	2-WC A, 2-3BS
Antelope Ridge	-	-	4	0.2	4	0.2	4-WC A
Arrowhead	-	-	-	-	-	-	No wells turned to sales in Q1 2021
Ranger	2	1.3	-	-	2	1.3	2-2BS
Rustler Breaks	-	-	6	0.7	6	0.7	6-WC A
Stateline	-	-	-	-	-	-	No wells turned to sales in Q1 2021
Twin Lakes	-	-	-	-	-	-	No wells turned to sales in Q1 2021
Wolf/Jackson Trust	_	-	-	-		-	No wells turned to sales in Q1 2021
Delaware Basin	6	5.1	10	0.9	16	6.0	
Eagle Ford Shale	-	-	-	-	-	-	No wells turned to sales in Q1 2021
Haynesville Shale	-	-	-	-	-	-	No wells turned to sales in Q1 2021
Total	6	5.1	10	0.9	16	6.0	

## Summary and 2021 Guidance (as Provided on February 23, 2021)

Guidance Metric	Actual 2020 Results	2021 Guidance	%YoY Change <sup>(1)</sup>
Total Oil Production	15.9 million Bbl	17.2 to 17.8 million Bbl	+ 10%
Total Natural Gas Production	69.5 Bcf	76.0 to 79.0 Bcf	+ 12%
Total Oil Equivalent Production	27.5 million BOE	29.9 to 31.0 million BOE	+ 11%
D/C/E CapEx <sup>(2)</sup>	\$450 million	\$525 to \$575 million	+ 22%
Midstream CapEx <sup>(3)</sup>	\$89 million	\$20 to \$30 million	- 72%
Total D/C/E and Midstream CapEx	\$539 million	\$545 to \$605 million	+ 7%

### **Development Pace**

- ➤ 4 rigs in the Delaware Basin beginning in March 2021
  - 2 rigs operating at Stateline throughout 2021
  - 2 rigs operating at Greater
     Stebbins, Ranger, Wolf and Rodney
     Robinson
- ➤ 49 gross (45.6 net) operated wells turned to sales in 2021E
- ➤ 76 gross (7.0 net) non-operated wells turned to sales in 2021E

## **Capital Efficiency**

- ➤ D&C costs for operated horizontal wells expected to avg. \$730/ft<sup>(4)</sup>
  - Decrease of ~14% from 2020
  - Decrease of ~37% from 2019
- ▶ 48 gross wells (98%) with lateral lengths 2 miles or greater, as compared to 74% in 2020 and 8% in 2019
- ➤ Avg. lateral length of wells turned to sales expected to be **10,400 feet**

### **Q2 2021 Estimates**<sup>(5)</sup>

- Oil production expected to be up21 to 24% sequentially vs. Q12021
- ➤ Gas production expected to be **up 16 to 19**% sequentially vs. Q1
  2021
- ➤ Weighted avg. oil differential vs. WTI of (\$1.00) to (\$2.00) per Bbl
- ➤ Weighted avg. natural gas differential vs. Henry Hub of +\$0.50 to +\$1.00 per Mcf<sup>(6)</sup>

<sup>(1)</sup> Represents percentage change from 2020 actual results to the midpoint of 2021 guidance, as provided on February 23, 2021.

<sup>(2)</sup> Capital expenditures associated with drilling, completing and equipping wells.

<sup>(3)</sup> Primarily reflects Matador's proportionate share of capital expenditures for San Mateo.

<sup>(4)</sup> Cost per completed lateral foot metric shown represents the drilling and completion (D&C) portion of well costs only. Excludes costs to equip wells, midstream capital expenditures, capitalized G&A or interest expenses and certain other capital expenditures.

<sup>(5)</sup> As of and as updated on April 28, 2021

<sup>(6)</sup> Including any uplift from revenues associated with NGL production.

## 2021 Capital Investment Plan Summary<sup>(1)</sup>

#### Full Year 2021E Cap $Ex^{(2)}$ – \$545 to \$605 million

(Delaware: Added 4th operated rig in late March 2021)

	CapEx Guidance Range
Drilling, Completing, Equipping	\$525 to \$575 million
Operated D/C/E (New Wells)	\$417 to \$455 million
Non-Op	\$55 to \$61 million
Artificial Lift / Other	\$36 to \$40 million
Capitalized G&A and Interest	\$17 to \$19 million
Midstream <sup>(3)</sup>	\$20 to \$30 million
Full Year 2021 CapEx <sup>(2)</sup>	\$545 to \$605 million

#### 2021E Wells Turned to Sales

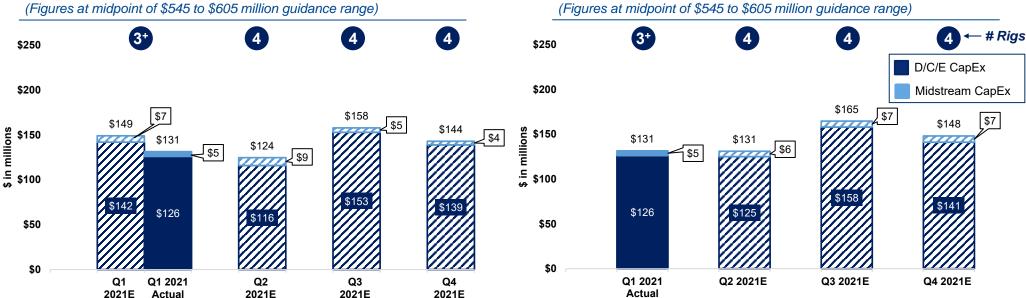
	Gross	Net
Operated	49	45.6
Non-Operated	76	7.0
Total	125	52.6

Matador expects to have 34 gross (31.2 net) operated Delaware Basin wells in progress, but not yet turned to sales, at year-end 2021.

Updated 2021E CapEx<sup>(1)(2)(3)</sup> by Quarter

#### Original 2021E CapEx<sup>(2)(3)(4)</sup> by Quarter

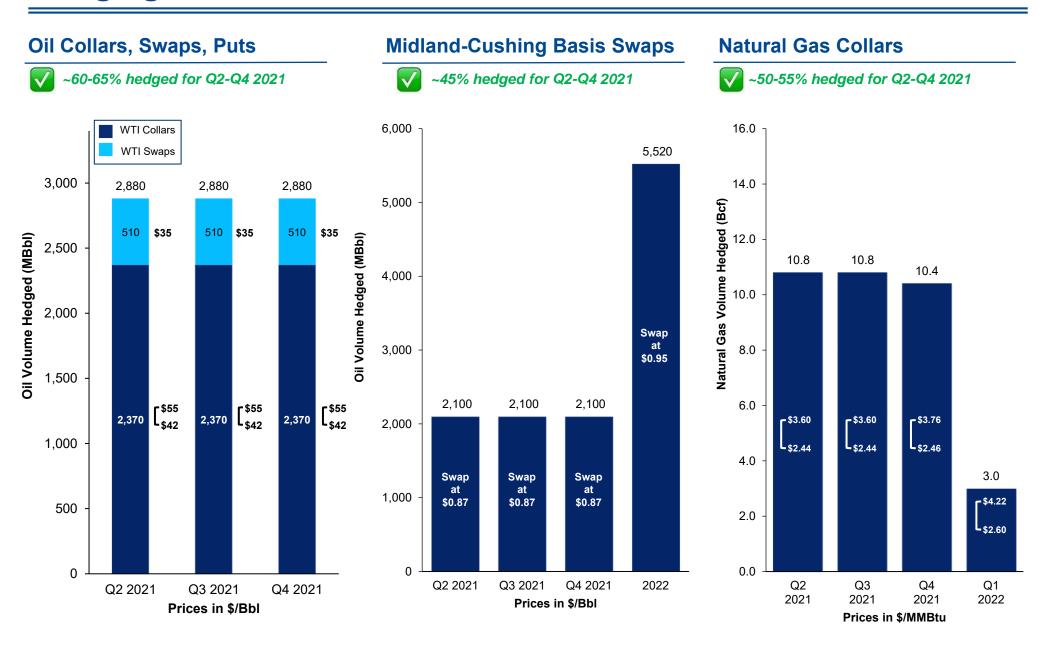
(Figures at midpoint of \$545 to \$605 million guidance range)



- (1) As of and as updated on April 28, 2021
- (2) Includes D/C/E capital expenditures and capital expenditures for various midstream projects; does not include any expenditures for land or seismic acquisitions.
- (3) Reflects Matador's proportionate share of capital expenditures for San Mateo.
- (4) As of and as provided on February 23, 2021.

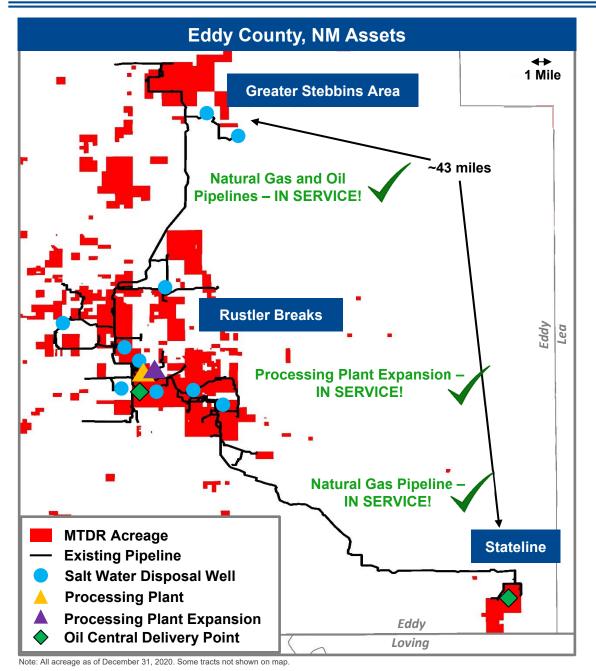


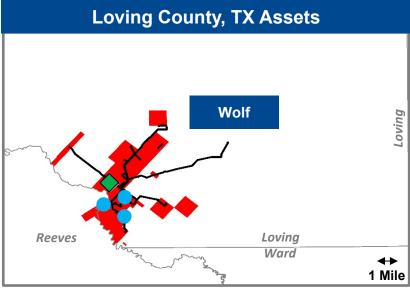
## **Hedging Profile – Remainder of 2021 and 2022**<sup>(1)</sup>





## San Mateo<sup>(1)</sup> Assets and Operations – "Three-Pipe" Offering





#### **Natural Gas Gathering and Processing**

 460 MMcf/d of designed natural gas cryogenic processing capacity following plant expansion

#### **Produced Water Gathering and Disposal**

 13 commercial salt water disposal wells and associated facilities with designed produced water disposal capacity of 335,000 Bbl/d

#### Oil Gathering

 ~400,000 acre joint development area with a subsidiary of Plains<sup>(2)</sup> in Eddy County, NM

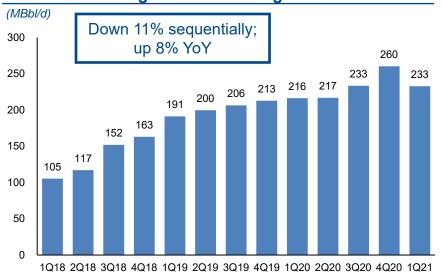
~350 Miles of Midstream Pipeline Systems



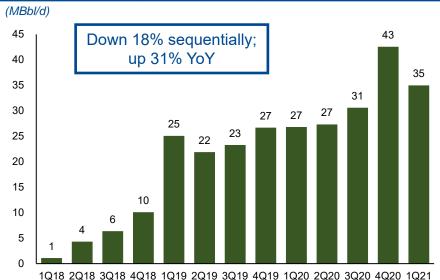
# Continued Progress in All Parts of San Mateo's Delaware Midstream Business (51% Owned by Matador)



#### San Mateo Average Water Handling



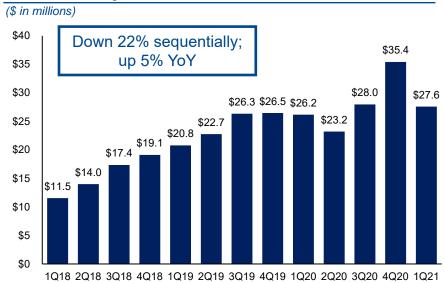
#### San Mateo Average Oil Gathering



#### San Mateo Average Natural Gas Gathering<sup>(1)</sup>



#### San Mateo Adjusted EBITDA(2)









## **Appendix**



## Matador Resources and San Mateo Credit Facilities



#### **Matador Credit Agreement Summary**

Bank group led by Royal Bank of Canada

Facility Size Maturity
Date

Borrowing Base <u>Last Reserves</u> Review Elected
Borrowing
Commitment

Borrowings Outstanding at 3/31/2021 Letters of Credit
Outstanding
at 3/31/2021

<u>Financial Covenant:</u>
<u>Maximum Net Debt to</u>
Adjusted EBITDA<sup>(1)(2)</sup>

\$1.5 billion

October 2023 \$900 million

12/31/2020

\$700 million

\$340 million

\$46 million

4.00:1.00



#### San Mateo Credit Facility Summary

Bank group led by The Bank of Nova Scotia

Facility Size

**Maturity Date** 

Accordion Feature
Expandable Up To

Borrowings Outstanding at 3/31/2021

<u>Outstanding</u>
<u>at 3/31/2021</u>

Financial Covenant:

Maximum Net Debt to

Adjusted EBITDA(3)

Financial Covenant:

Minimum Interest
Coverage Ratio

\$375 million

December 2023

\$400 million

\$334 million

\$9 million

5.00:1.00

≥ 2.50x

#### Matador Credit Agreement Pricing Grid

<u>TIER</u>	Borrowing Base Utilization	<u>LIBOR</u> <u>Margin</u>	BASE Margin	<u>Commitment</u> <u>Fee</u>
Tier One	x < 25%	125 bps	25 bps	37.5 bps
Tier Two	25% < or = x < 50%	150 bps	50 bps	37.5 bps
Tier Three	50% < or = x < 75%	175 bps	75 bps	50 bps
Tier Four	75% < or = x < 90%	200 bps	100 bps	50 bps
Tier Five	90% < or = x < 100%	225 bps	125 bps	50 bps

### San Mateo Credit Facility Pricing Grid

<u>TIER</u>	<u>Leverage</u> (Total Debt / LTM Adjusted EBITDA)	<u>LIBOR</u> <u>Margin</u>	BASE Margin	<u>Commitment</u> <u>Fee</u>
Tier One	≤ 2.75x	150 bps	50 bps	30 bps
Tier Two	> 2.75x to ≤ 3.25x	175 bps	75 bps	35 bps
Tier Three	> 3.25x to ≤ 3.75x	200 bps	100 bps	37.5 bps
Tier Four	> 3.75x to ≤ 4.25x	225 bps	125 bps	50 bps
Tier Five	> 4.25x	250 bps	150 bps	50 bps



<sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial measure. For purposes of the Credit Agreement, Adjusted EBITDA excludes amounts attributable to San Mateo. For a definition and reconciliation to the comparable GAAP measures, see Appendix.

<sup>(2)</sup> For purposes of the Credit Agreement, Net Debt is equal to debt outstanding less available cash not exceeding \$50 million and excluding all cash associated with San Mateo.

<sup>(3)</sup> Adjusted EBITDA is a non-GAAP financial measure. Based on Adjusted EBITDA for San Mateo. For a definition and reconciliation to the comparable GAAP measures, see Appendix

## Adjusted EBITDA & Adjusted Free Cash Flow Reconciliations

Adjusted EBITDA Reconciliation - This presentation includes the non-GAAP financial measure of Adjusted EBITDA. Adjusted EBITDA is a supplemental non-GAAP financial measure that is used by management and external users of the Company's consolidated financial statements, such as securities analysts, investors, lenders and rating agencies. "GAAP" means Generally Accepted Accounting Principles in the United States of America. The Company believes Adjusted EBITDA helps it evaluate its operating performance and compare its results of operations from period to period without regard to its financing methods or capital structure. The Company defines, on a consolidated basis and for San Mateo, Adjusted EBITDA as earnings before interest expense, income taxes, depletion, depreciation and amortization, accretion of asset retirement obligations, property impairments, unrealized derivative gains and losses, certain other non-cash items and non-cash stock-based compensation expense and net gain or loss on asset sales and impairment. Adjusted EBITDA for San Mateo includes the combined financial results of San Mateo Midstream, LLC and San Mateo Midstream II, LLC prior to their October 2020 merger. Adjusted EBITDA is not a measure of net income (loss) or net cash provided by operating activities as determined by GAAP. All references to Matador's Adjusted EBITDA are those values attributable to Matador Resources Company shareholders after giving effect to Adjusted EBITDA attributable to third-party non-controlling interests, including in San Mateo. Adjusted EBITDA should not be considered an alternative to, or more meaningful than, net income (loss) or net cash provided by operating activities as determined in accordance with GAAP or as an indicator of the Company's operating performance or liquidity. Certain items excluded from Adjusted EBITDA are significant components of understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure. Adjusted EBITDA may not be comparable to similarly titled measures of another company because all companies may not calculate Adjusted EBITDA in the same manner. This Appendix presents the calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively, that are of a historical nature. Where references are pro forma, forward-looking, preliminary or prospective in nature, and not based on historical fact, the table does not provide a reconciliation. The Company could not provide such reconciliation without undue hardship because such Adjusted EBITDA numbers are estimations, approximations and/or ranges. In addition, it would be difficult for the Company to present a detailed reconciliation on account of many unknown variables for the reconciling items, including future income taxes, full-cost ceiling impairments, unrealized gains or losses on derivatives and gains or losses on asset sales and impairment. For the same reasons, the Company is unable to address the probable significance of the unavailable information, which could be material to future results.

Adjusted Free Cash Flow Reconciliation – This presentation includes the non-GAAP financial measure of adjusted free cash flow. This non-GAAP item is measured, on a consolidated basis for the Company and for San Mateo, as net cash provided by operating activities, adjusted for changes in working capital and cash performance incentives that are not included as operating cash flows, less cash flows used for capital expenditures, adjusted for changes in capital accruals. On a consolidated basis, these numbers are also adjusted for the cash flows related to non-controlling interest in subsidiaries that represent cash flows not attributable to Matador shareholders. Adjusted free cash flow should not be considered an alternative to, or more meaningful than, net cash provided by operating activities as determined in accordance with GAAP or as an indicator of the Company's liquidity. Adjusted free cash flow is used by the Company, securities analysts and investors as an indicator of the Company's ability to manage its operating cash flow, internally fund its D/C/E capital expenditures, pay dividends and service or incur additional debt, without regard to the timing of settlement of either operating assets and liabilities or accounts payable related to capital expenditures. Additionally, this non-GAAP financial measure may be different than similar measures used by other companies. The Company believes the presentation of adjusted free cash flow provides useful information to investors, as it provides them an additional relevant comparison of the Company's performance, sources and uses of capital associated with its operations across periods and to the performance of the Company's peers. In addition, this non-GAAP financial measure reflects adjustments for items of cash flows that are often excluded by securities analysts and other users of the Company's financial statements in evaluating the Company's cash spend. This Appendix reconciles adjusted free cash flow to its most directly comparable GAAP measure of net cash pr

## **Adjusted EBITDA Reconciliation – Matador Resources Company**

The following table presents the calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively.

, ,	, ,	0	,	•	,							
(In thousands)	1Q 2016	2Q 2016	3Q 2016	4Q 2016	1Q 2017	2Q 2017	3Q 2017	4Q 201	7 1Q 2018	2Q 2018	3Q 2018	4Q 2018
Unaudited Adjusted EBITDA reconciliation to Net (Loss) Income:												
Net (loss) income attributable to Matador Resources Company shareholders	\$ (107,654)	\$ (105,853)	\$ 11,931	\$ 104,154	\$ 43,984	\$ 28,509	\$ 15,039	\$ 38,335		\$ 59,806	\$ 17,794	\$ 136,713
Net (loss) income attributable to non-controlling interest in subsidiaries	(13)	106	116	155	1,916	3,178	2,940	4,106		5,831	7,321	7,375
Net (loss) income	(107,667)	(105,747)	12,047	104,309	45,900	31,687	17,979	42,441	- ,-	65,637	25,115	144,088
Interest expense	7,197	6,167	6,880	7,955	8,455	9,224	8,550	8,336	8,491	8,004	10,340	14,492
Total income tax (benefit) provision	-	-	(1,141)	105	-	-	-	(8,157	,	-	-	(7,691)
Depletion, depreciation and amortization	28,923	31,248	30,015	31,863	33,992	41,274	47,800	54,436	55,369	66,838	70,457	72,478
Accretion of asset retirement obligations	264	289	276	354	300	314	323	353	364	375	387	404
Full-cost ceiling impairment	80,462	78,171	-	-	-	-	-	-	-	-	-	-
Unrealized loss (gain) on derivatives	6,839	26,625	(3,203)	10,977	(20,631)	(13,190)	12,372	11,734	(10,416)	(1,429)	21,337	(74,577)
Non-cash stock-based compensation expense	2,243	3,310	3,584	3,224	4,166	7,026	1,296	4,166	4,179	4,766	4,842	3,413
Net (gain) loss on asset sales and impairment	(1,065)	(1,002)	(1,073)	(104,137)	(7)	-	(16)	-	-	-	196	-
Prepayment premium on extinguishment of debt	-	-	-	-	-	-	-	-	-	-	31,226	-
Consolidated Adjusted EBITDA	17,196	39,061	47,385	54,650	72,175	76,335	88,304	113,309	122,911	144,191	163,900	152,607
Adjusted EBITDA attributable to non-controlling interest in subsidiaries	4	(115)	(125)	(164)	(2,216)	(3,683)	(3,471)	(4,690	(5,657)	(6,853)	(8,508)	(9,368)
Adjusted EBITDA attributable to Matador Resources Company shareholders	\$ 17,200	\$ 38,946	\$ 47,260	\$ 54,486	\$ 69,959	\$ 72,652	\$ 84,833	\$ 108,619	\$ 117,254	\$ 137,338	\$ 155,392	\$ 143,239
(In thousands)	1Q 2016	2Q 2016	3Q 2016	4Q 2016	1Q 2017	2Q 2017	3Q 2017	4Q 201	7 1Q 2018	2Q 2018	3Q 2018	4Q 2018
Unaudited Adjusted EBITDA reconciliation to	10,2010	2010	00,2010	40,2010	10,2011	192011	00,2011	40,201	10,2010	2010	00,2010	40 2010
Net Cash Provided by Operating Activities:												
Net cash provided by operating activities	\$ 18,358	\$ 31,242	\$ 46,862	\$ 37,624	\$ 61,309	\$ 59,933	\$ 101,274	\$ 76,609	\$ 136,149	\$ 118,059	\$ 165,111	\$ 189,205
Net change in operating assets and liabilities	(8,059)	1,944	(4,909)	9,215	2,455	7,198	(21,481)	36,886		18,174	(11,111)	(50,129)
Interest expense, net of non-cash portion	6,897	5,875	6,573	7,706	8,411	9,204	8,511	7,971		7,958	9,900	13,986
Current income tax (benefit) provision	0,007	0,070	(1,141)	105	0,411	0,204	0,011	(8,157		7,000	-	(455)
Adjusted EBITDA attributable to non-controlling interest in subsidiaries	4	(115)	(1,141)	(164)	(2,216)	(3,683)	(3,471)	(4,690	,	(6,853)	(8,508)	(9,368)
Adjusted EBITDA attributable to Matador Resources Company shareholders	\$ 17,200	\$ 38,946	\$ 47,260	\$ 54,486	\$ 69,959	\$ 72,652	\$ 84,833	\$ 108,619	, , ,	\$ 137,338	\$ 155,392	\$ 143,239
(In thousands)	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021			
Unaudited Adjusted EBITDA reconciliation to Net (Loss) Income:												
Net (loss) income attributable to Matador Resources Company shareholders	\$ (16,947)	\$ 36,752	\$ 43,953	\$ 24,019	\$ 125,729	\$ (353,416)	\$ (276,064)	\$ (89,454)	\$ 60,645			
Net (loss) income attributable to non-controlling interest in subsidiaries	7,462	8,320	9,800	9,623	9,354	7,473	9,957	12,861	8,853			
Net (loss) income	(9,485)	45,072	53,753	33,642	135,083	(345,943)	(266,107)	(76,593)	69,498			
Interest expense	17,929	18,068	18,175	19,701	19,812	18,297	18,231	20,352	19,650			
Total income tax (benefit) provision	(1,013)	12,858	13,490	10,197	39,957	(109,823)	26,497	(2,230)	2,840			
Depletion, depreciation and amortization	76,866	80,132	92,498	101,043	90,707	93,350	88,025	89,749	74,863			
Accretion of asset retirement obligations	414	420	520	468	476	495	478	499	500			
Full-cost ceiling impairment	_	_	-	_	_	324,001	251,163	109,579	-			
Unrealized loss (gain) on derivatives	45,719	(6,157)	(9,847)	24,012	(136,430)	132,668	13,033	22,737	43,423			
Non-cash stock-based compensation expense	4,587	4,490	4,664	4,765	3,794	3,286	3,369	3,176	855			
Net (gain) loss on asset sales and impairment	-	368	439	160	-	2,632	-	200	-			
Prepayment premium on extinguishment of debt	_	-	-	_	_		_	_	-			
Consolidated Adjusted EBITDA	135,017	155,251	173,692	193,988	153,399	118,963	134,689	167,469	211,629			
Adjusted EBITDA attributable to non-controlling interest in subsidiaries	(10,178)	(11,147)	(12,903)	(12,964)	(12,823)	(11,369)	(13,701)	(17,350)	(13,514)			
Adjusted EBITDA attributable to Matador Resources Company shareholders	\$ 124,839	\$ 144,104	\$ 160,789	\$ 181,024	\$ 140,576	\$ 107,594	\$ 120,988	\$ 150,119	\$ 198,115			
(In thousands)				10.0010	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021			
	10.2019	20 2019	30.2019									
Unaudited Adjusted FRITDA reconciliation to	1Q 2019	2Q 2019	3Q 2019	4Q 2019	10, 2020	20, 2020	3@ 2020	+0,2020	. 4. 202.			
Unaudited Adjusted EBITDA reconciliation to	1Q 2019	2Q 2019	3Q 2019	4Q 2019	10, 2020	2020	3@ 2020	44 2020				
Net Cash Provided by Operating Activities:									•			
Net Cash Provided by Operating Activities: Net cash provided by operating activities	\$ 59,240	\$ 135,257	\$ 158,630	\$ 198,915	\$ 109,372	\$ 101,013	\$ 109,574	\$ 157,623	\$ 169,395			
Net Cash Provided by Operating Activities:  Net cash provided by operating activities  Net change in operating assets and liabilities	\$ 59,240 58,491	\$ 135,257 2,472	\$ 158,630 (2,488)	\$ 198,915 (23,958)	\$ 109,372 24,899	\$ 101,013 368	\$ 109,574 7,599	\$ 157,623 (9,788)	\$ 169,395 23,308	~*11°		1
Net Cash Provided by Operating Activities:  Net cash provided by operating activities  Net change in operating assets and liabilities  Interest expense, net of non-cash portion	\$ 59,240	\$ 135,257	\$ 158,630	\$ 198,915	\$ 109,372	\$ 101,013	\$ 109,574	\$ 157,623	\$ 169,395		b	04
Net Cash Provided by Operating Activities:  Net cash provided by operating activities  Net change in operating assets and liabilities	\$ 59,240 58,491	\$ 135,257 2,472	\$ 158,630 (2,488)	\$ 198,915 (23,958)	\$ 109,372 24,899	\$ 101,013 368	\$ 109,574 7,599	\$ 157,623 (9,788)	\$ 169,395 23,308	į m	), latado	r   24

Adjusted EBITDA attributable to Matador Resources Company shareholders

\$ 124,839

\$ 144,104

\$ 160,789



## Adjusted EBITDA Reconciliation – San Mateo<sup>(1)</sup> (100%)

The following table presents the calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by (used in) operating activities, respectively, for San Mateo Midstream, LLC.

								Three Mo	nths Ended		_				
(In thousands)	3/31/2017	6/30	)/2017	9/30/2017	7 1	2/31/2017	3/31/2018	6/30/2018	9/30/2018	12/31/2018	3/31/2019	6/30/2019	9/30/2019	12/3	1/2019
Unaudited Adjusted EBITDA reconciliation to															
Net Income (Loss):															
Netincome	\$ 5,741	\$	6,422	\$ 5,93		\$ 8,291	\$ 10,266	\$ 11,901	\$ 14,940	\$ 15,051	\$ 15,229	\$ 16,979	\$ 20,000	\$ 1	19,642
Total income tax provision	54		64	63		88	_	_	_	_	_	_	_		-
Depletion, depreciation and amortization	951		1,016	1,083	3	1,181	1,268	2,086	2,392	3,713	3,406	3,565	3,848		4,249
Interest expense	_		_	-	-	_	-	_	_	333	2,142	2,180	2,458		2,502
Accretion of asset retirement obligations	_		9	10	)	11	11			20	-	25	27		58
Net loss on impairment		•	-	A 7.00	<del>-</del>	_	<u> </u>		- 47.050		-	-	-	•	-
Adjusted EBITDA (Non-GAAP)	\$ 6,746	\$	7,511	\$ 7,09	3 5	\$ 9,571	\$ 11,545	\$ 13,999	\$ 17,350	\$ 19,117	\$ 20,777	\$ 22,749	\$ 26,333	\$ 2	26,451
								Three Mo	nths Ended						
(In thousands)	3/31/2017	6/30	0/2017	9/30/2017	7 1	2/31/2017	3/31/2018	6/30/2018	9/30/2018	12/31/2018	3/31/2019	6/30/2019	9/30/2019	12/3	1/2019
Unaudited Adjusted EBITDA reconciliation to															
Net Cash Provided by (Used in) Operating Activities:															
Net cash (used in) provided by operating activities	\$ (1,064)		2,630	\$ 22,509		\$ (2,767)					. ,	. ,	\$ 31,550		23,834
Net change in operating assets and liabilities	7,756		4,817	(15,479	9)	12,250	1,160	14,159	15,257	(4,273)	, ,		(7,468)		199
Interest expense, net of non-cash portion				-		_	-	_	_	320	2,060	2,068	2,251		2,418
Current income tax provision	54		64	63		88		_							
Adjusted EBITDA (Non-GAAP)	\$ 6,746	\$	7,511	\$ 7,09	3 \$	§ 9,571	\$ 11,545	\$ 13,999	\$ 17,350	\$ 19,117	\$ 20,777	\$ 22,749	\$ 26,333	\$ 2	26,451
			Thre	ee Months	End	led									
(In thousands)	3/31/2020	6/30	0/2020	9/30/202	) 1	2/31/2020	3/31/2021								
Unaudited Adjusted EBITDA reconciliation to								_							
Net Income (Loss):															
Netincome	\$ 19,088	\$ 1	15,252	\$ 20,32	3 5	\$ 26,247	\$ 18,068								
Total income tax provision	_		_	-	-	-	-								
Depletion, depreciation and amortization	4,600		4,786	5,82		7,277	7,523								
Interest expense	2,437		1,854	1,76		1,827	1,928								
Accretion of asset retirement obligations	45		49	50	)	56	60	1							
Net loss on impairment	f 20.470	• •	1,261	£ 27.00		- \$ 35,407	- + 07 F70	_							
Adjusted EBITDA (Non-GAAP)	\$ 26,170	\$ 2	23,202	\$ 27,96		\$ 35,4U <i>1</i>	\$ 21,518								
			Thre	ee Months	End	led									
(In thousands)	3/31/2020	6/30	0/2020	9/30/202	) 1	2/31/2020	3/31/2021								
Unaudited Adjusted EBITDA reconciliation to															
Net Cash Provided by (Used in) Operating Activities:															
Net cash (used in) provided by operating activities	\$ 25,244			\$ 24,79			\$ 41,198								
Net change in operating assets and liabilities	(1,341)	)	1,354	1,47		7,716	(15,308	,							
Interest expense, net of non-cash portion	2,267		1,684	1,689	9	1,560	1,689	1							

\$ 26,170 \$ 23,202 \$ 27,961 \$ 35,407 \$ 27,579

Current income tax provision

Adjusted EBITDA (Non-GAAP)



## Adjusted EBITDA Reconciliation – San Mateo<sup>(1)</sup> (100%)

The following table presents the calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by (used in) operating activities, respectively, for San Mateo Midstream, LLC.

	Year Ended December 31,						
(In thousands)	2015	2016	2017	2018	2019	2020	
Unaudited Adjusted EBITDA reconciliation to							
Net Income:							
Netincome	\$ 2,719	\$ 10,174	\$ 26,391	\$52,158	\$ 71,850	\$ 80,910	
Total income tax provision	647	97	269	_	_	_	
Depletion, depreciation and amortization	562	1,739	4,231	9,459	15,068	22,485	
Interest expense	_	_	_	333	9,282	7,884	
Accretion of asset retirement obligations	16	47	30	61	110	200	
Net loss on impairment	_	_	_	_	_	1,261	
Adjusted EBITDA (Non-GAAP)	\$ 3,944	\$ 12,057	\$ 30,921	\$62,011	\$ 96,310	\$ 112,740	
			Year I	Ended Dece	ember 31,		
(In thousands)	2015	2016	2017	2018	2019	2020	
Unaudited Adjusted EBITDA reconciliation to							
Net Cash Provided by Operating Activities:							
Net cash provided by operating activities	\$ 13,916	\$ 6,694	\$ 21,308	\$35,702	\$ 106,650	\$ 96,334	
Net change in operating assets and liabilities	(10,007)	5,266	9,344	25,989	(19,137)	9,206	
Interest expense, net of non-cash portion	_	_	_	320	8,797	7,200	
Current income tax provision	35	97	269			<u> </u>	
Adjusted EBITDA (Non-GAAP)	\$ 3,944	\$ 12,057	\$ 30,921	\$62,011	\$ 96,310	\$ 112,740	

# **Adjusted Free Cash Flow Reconciliation – Matador Resources Company**

The following table presents the calculation of adjusted free cash flow and the reconciliation of adjusted free cash flow to the GAAP financial measure of net cash provided by operating activities.

	Three Months Ended								
(In thousands)		March 31, 2021		mber 31, 2020	March 31, 2020				
Net cash provided by operating activities	\$	169,395	\$	157,623		\$ 109,372			
Net change in operating assets and liabilities		23,308		(9,788)		\$ 24,899			
San Mateo discretionary cash flow attributable to non-controlling interest in subsidiaries <sup>(1)</sup>		(12,686)		(16,585)		\$ (11,712)			
Performance incentives received from Five Point		15,376		-		14,700			
Total discretionary cash flow		195,393		131,250		137,259			
Drilling, completion and equipping capital expenditures		85,986		70,531		133,170			
Midstream capital expenditures		16,380		36,417		73,439			
Expenditures for other property and equipment		133		404		787			
Net change in capital accruals		33,376		(30,753)		30,135			
San Mateo accrual-based capital expenditures related to non-controlling interest in subsidiaries (2)		(4,356)		(6,083)		(47,485)			
Total accrual-based capital expenditures <sup>(3)</sup>		131,519		70,516		190,046			
Adjusted free cash flow	\$	63,874	\$	60,734	\$	(52,787)			



<sup>(1)</sup> Represents Five Point's 49% interest in San Mateo discretionary cash flow, as computed below.

<sup>(2)</sup> Represents Five Point's 49% interest in San Mateo accrual-based capital expenditures, and for the three months ended March 31, 2020, amounts related to Five Point's \$50 million carry of Matador's proportionate interest in San Mateo.

<sup>(3)</sup> Represents drilling, completion and equipping costs, Matador's share of San Mateo capital expenditures plus 100% of other immaterial midstream capital expenditures not associated with San Mateo

# Adjusted Free Cash Flow Reconciliation – San Mateo (100%)



The following table presents the calculation of adjusted free cash flow and the reconciliation of adjusted free cash flow to the GAAP financial measure of net cash provided by operating activities for San Mateo Midstream, LLC.

	Three Months Ended							
(In thousands)	March 31, 2021		December 31, 2020		March 31, 2020			
Net cash provided by San Mateo operating activities	\$	41,198	\$	26,131	\$	25,244		
Net change in San Mateo operating assets and liabilities		(15,308)		7,716		(1,341)		
Total San Mateo discretionary cash flow		25,890		33,847		23,903		
San Mateo capital expenditures		15,332		36,333		73,670		
Net change in San Mateo capital accruals		(6,442)		(23,919)		(4,819)		
San Mateo accrual-based capital expenditures		8,890		12,414		68,851		
San Mateo adjusted free cash flow	\$	17,000	\$	21,433	\$	(44,948)		

# Adjusted Net Income and Adjusted Earnings Per Diluted Common Share

This presentation includes the non-GAAP financial measures of adjusted net income and adjusted earnings per diluted common share. These non-GAAP items are measured as net income (loss) attributable to Matador Resources Company shareholders, adjusted for dollar and per share impact of certain items, including unrealized gains or losses on derivatives, the impact of full cost-ceiling impairment charges, if any, and non-recurring transaction costs for certain acquisitions or other non-recurring expense items, along with the related tax effect for all periods. This non-GAAP financial information is provided as additional information for investors and is not in accordance with, or an alternative to, GAAP financial measures. Additionally, these non-GAAP financial measures may be different than similar measures used by other companies. The Company believes the presentation of adjusted net income and adjusted earnings per diluted common share provides useful information to investors, as it provides them an additional relevant comparison of the Company's performance across periods and to the performance of the Company's peers. In addition, these non-GAAP financial measures reflect adjustments for items of income and expense that are often excluded by industry analysts and other users of the Company's financial statements in evaluating the Company's performance. The table below reconciles adjusted net income and adjusted earnings per diluted common share to their most directly comparable GAAP measure of net income (loss) attributable to Matador Resources Company shareholders.

	Inree Months Ended								
(In thousands, except per share data)	March 31, 2021		December 31, 2020		March 31, 2020				
Unaudited Adjusted Net Income and Adjusted Earnings Per Share Reconciliation						_			
to Net Income (Loss):									
Net income (loss) attributable to Matador Resources Company shareholders	\$	60,645	\$	(89,454)	\$	125,729			
Total income tax provision (benefit)		2,840		(2,230)		39,957			
Income (loss) attributable to Matador Resources Company shareholders before taxes		63,485		(91,684)		165,686			
Less non-recurring and unrealized charges to income (loss) before taxes:									
Full-cost ceiling impairment		-		109,579		-			
Unrealized loss (gain) on derivatives		43,423		22,737		(136,430)			
Net loss on asset sales and impairment		-		200		-			
Adjusted income attributable to Matador Resources Company shareholders before taxes		106,908		40,832		29,256			
Income tax expense <sup>(1)</sup>		22,451		8,575		6,144			
Adjusted net income attributable to Matador Resources Company shareholders (non-GAAP)	\$	84,457	\$	32,257	\$	23,112			
Weighted average shares outstanding, including participating securities - basic		116,807		116,840		116,607			
Dilutive effect of options and restricted stock units		1,862		704		77			
Weighted average common shares outstanding - diluted		118,669		117,544		116,684			
Adjusted earnings per share attributable to Matador Resources Company shareholders (non-GAAP)	<del></del>								
Basic	\$	0.72	\$	0.28	\$	0.20			
Diluted	\$	0.71	\$	0.27	\$	0.20			