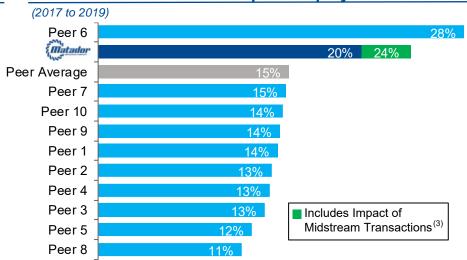
# Strong, Organic Growth Coupled With Superior Execution

## Yields Peer-Leading Financial Performance and Financial Returns

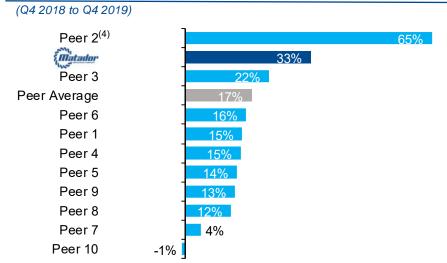


#### (YE2018 to YE2019) Matador 17% Peer 1 15% Peer 2 14% Peer 3 14% Peer 4 10% Peer Average 1% Peer 5 -5% Peer 6 Peer 7 Peer 8 Peer 9 Peer 10

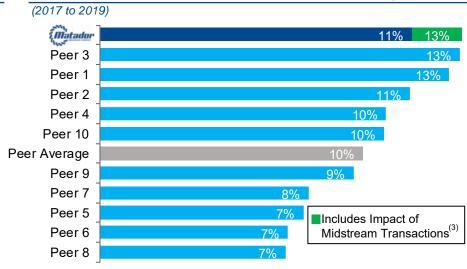
#### E&P and Total Return on Capital Employed<sup>(2)</sup> 3-Year Average



#### **Average Daily Total Equivalent Production Growth**



#### Cash Return on Cash Invested<sup>(5)</sup> 3-Year Average



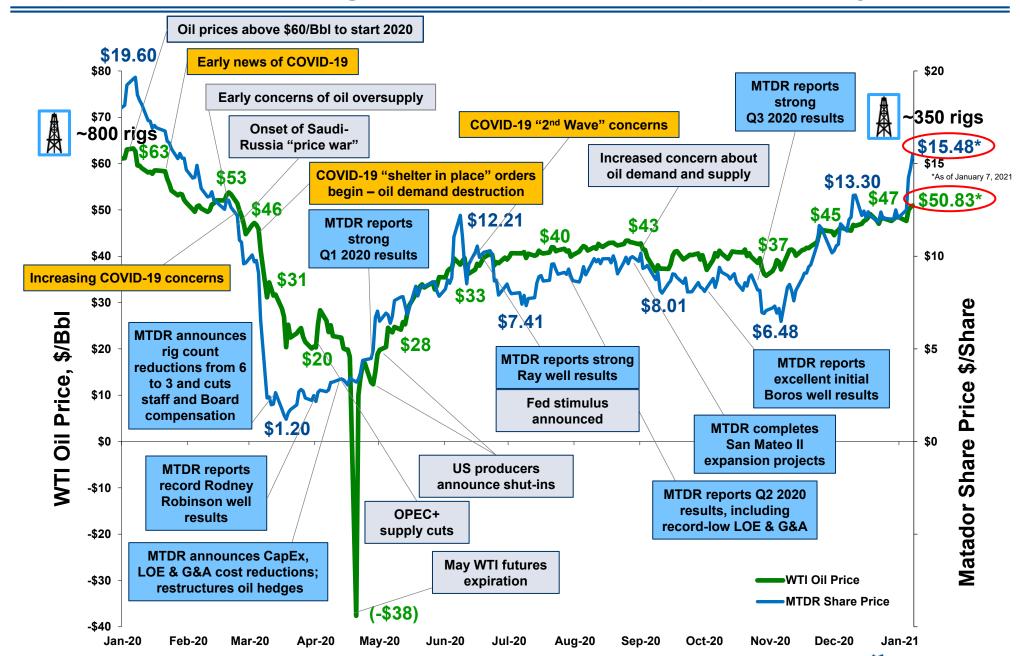
Source: Company filings and Bloomberg. Peers included: CPE, CDEV, DVN, FANG, MRO, OAS, PE, SM, WPX and XEC. CPE, FANG and XEC closed significant M&A transactions in 2018 and 2019.

- (1) CPE and XEC are pro forma for significant acquisitions that closed in 2019.
- (2) E&P Return on Average Capital Employed ("ROACE") and Total ROACE are non-GAAP financial measures. For a reconciliation of E&P ROACE and Total ROACE to the corresponding GAAP financial measures, see Appendix.
- Includes gain on the receipt of a special distribution of \$172 million in connection with the formation of San Mateo I in 2017 and \$14.7 million in performance incentives paid by an affiliate of Five Point Energy LLC ("Five Point") in each of 2018 and 2019 in connection with the formation of San Mateo I.
- Significant acquisition occurred mid-Q4 2018 to spur this production increase.
- (5) Cash Return on Cash Invested ("CROCI") and Total CROCI are non-GAAP financial measures, See Appendix,





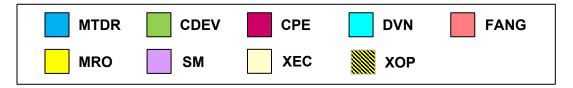
## **Unprecedented Challenges in 2020: Matador Responded Very Well!**

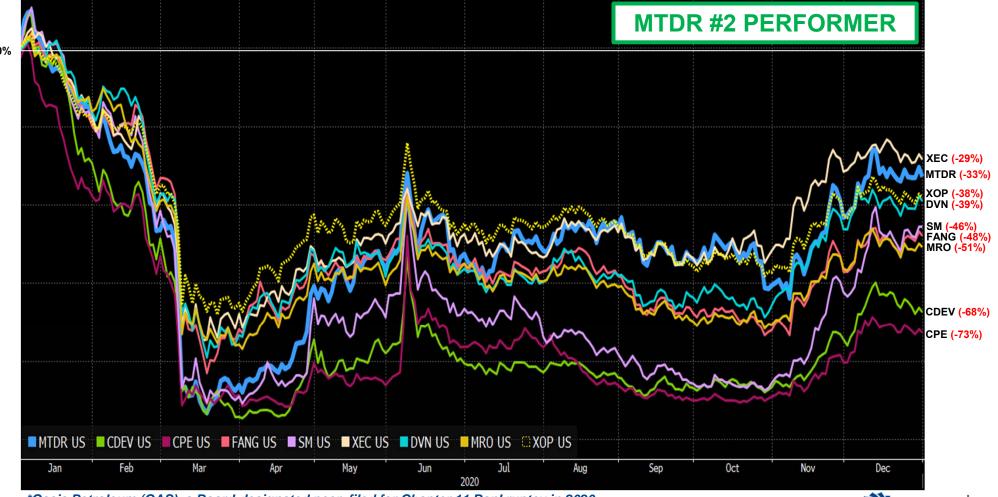




## Relative Performance vs. Peer Companies (Full Year 2020)

### January 1, 2020 through December 31, 2020



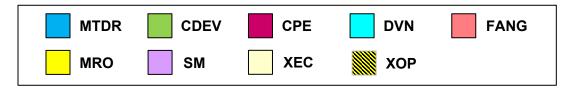


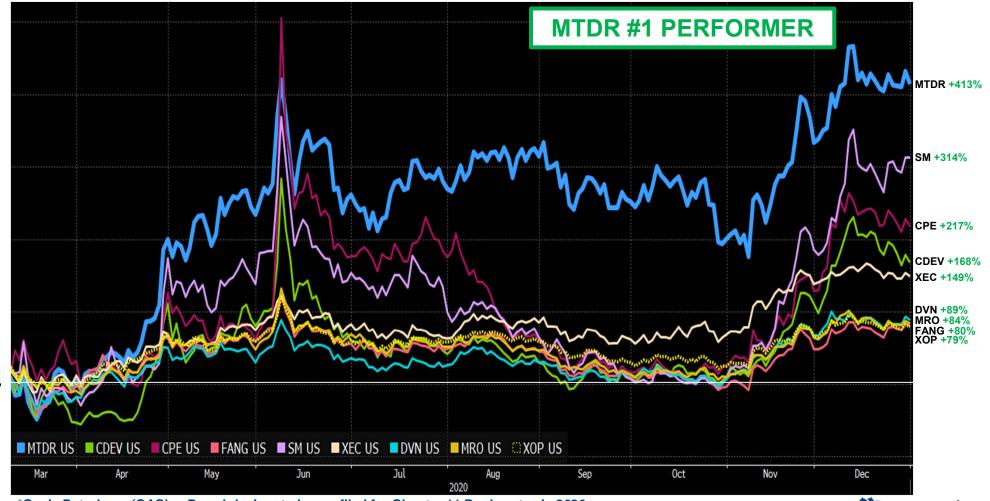
\*Oasis Petroleum (OAS), a Board-designated peer, filed for Chapter 11 Bankruptcy in 2020.



## Relative Performance vs. Peer Companies (Since Russia-Saudi Oil Price War)

#### March 9, 2020 through December 31, 2020





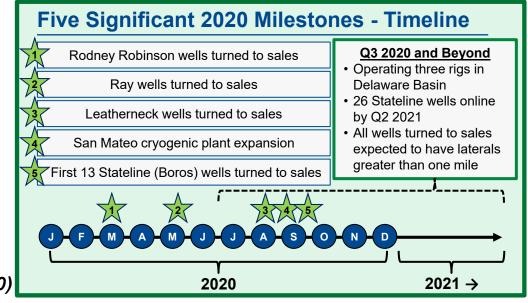
\*Oasis Petroleum (OAS), a Board-designated peer, filed for Chapter 11 Bankruptcy in 2020.



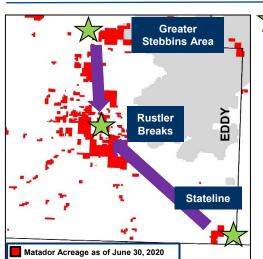
# 2020 Priorities – Free Cash Flow, Balance Sheet Improvement and Operational Excellence

### **Balance Sheet Improvements**

- 1 Reducing Rig Count from 6 to 3 rigs
- 2 Reducing Capital Costs, G&A and LOE
- 3 Capital Efficiency Improvements
- 4 Restructured Hedge Portfolio
- 5 San Mateo Performance Incentives
- 6 Commodity Marketing Options
- 7 Increase in Adjusted EBITDA(1) from San Mateo
- 8 Rising Commodity Prices (Oil @ \$50, Gas @ \$2.70)



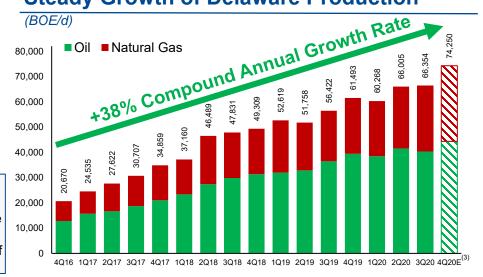
### San Mateo Expansion – In Service



## New San Mateo II Infrastructure

- Expansion of gas processing plant by additional 200 MMcf/d
- Gas, oil and water gathering, oil transportation and water disposal infrastructure
- Up to \$150 million in deferred performance incentives
  - Represents large-diameter natural gas gathering lines connecting Greater Stebbins Area and Stateline asset area to the expanded Black River Processing Plant 43 miles of large diameter pipe

## **Steady Growth of Delaware Production**



<sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial measure. For a definition of Adjusted EBITDA and a reconciliation of Adjusted EBITDA (non-GAAP) to net income (loss) (GAAP) and net cash provided by operating activities (GAAP), see Appendix.

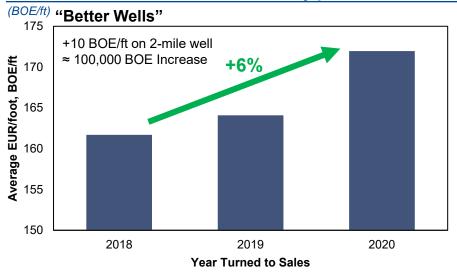


<sup>(2)</sup> Cost per foot metric shown represents the D&C portion of well costs only. Excludes costs to equip wells, midstream capital expenditures, capitalized G&A or interest expenses and certain other capital expenditures.

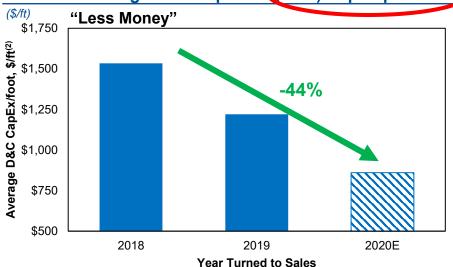
<sup>(3)</sup> Estimated at the midpoint of the Company's guidance as of and as provided on October 27, 2020.

## Improved Capital Efficiency Translating to Better Wells for Less Money

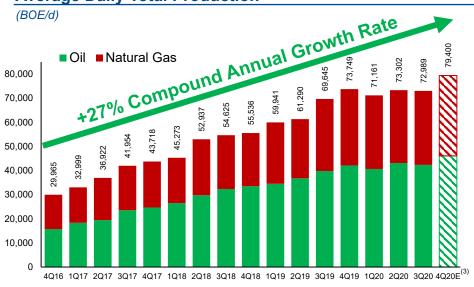
#### **Delaware Estimated Ultimate Recovery per Foot**



## Delaware Drilling and Completion (D&C) CapEx per Foot



#### **Average Daily Total Production**



~\$850

D&C costs for operated horizontal wells turned to sales in 2020 expected to be ~\$850 per completed lateral foot, **down 44%** from full year 2018

**172** 

Average Estimated Ultimate Recovery for operated horizontal wells turned to sales through Q3 2020 of 172 BOE per completed lateral foot, **up 6%** from full year 2018

\$5.10

D&C CapEx per BOE for operated horizontal wells turned to sales through Q3 2020 of \$5.10 per completed lateral foot **down 46%** from full year 2018

1,100

Matador has **identified over 1,100 gross A+ locations** for future drilling on its
Delaware Basin acreage<sup>(4)(5)</sup>

Note: All footage and percentage of lateral types shown are based on gross operated horizontal wells.



<sup>(1)</sup> As of and as updated on October 27, 2020

<sup>(2)</sup> Cost per foot metric shown represents the drilling and completion (D&C) portion of well costs only. Excludes costs to equip wells, midstream capital expenditures, capitalized G&A or interest expenses and certain other capital expenditures.

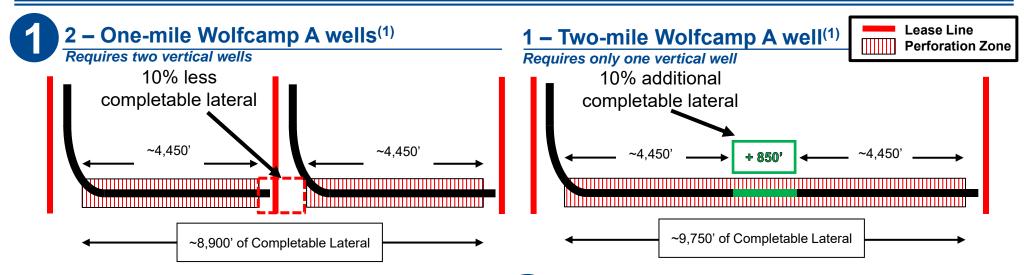
<sup>(3)</sup> Estimated at the midpoint of the Company's guidance as of and as provided on October 27, 2020.

<sup>(4)</sup> A+ engineered locations for future drilling and completion, including specified production units, costs and well spacing using objective criteria for designation. Locations identified as of June 30, 2020.

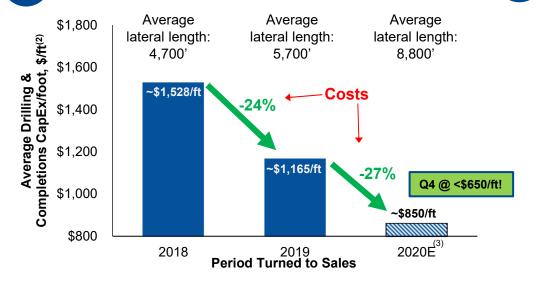
<sup>(5)</sup> A+ engineered locations are future drilling locations with projected minimum 15% rate of return at \$40 WTI oil and \$1.75/Mcf natural gas pricing.



## Capital Efficiency Gains: Better Wells for Less Money



## 2 CapEx per Foot<sup>(2)</sup> & Average Lateral Length 3 MAXCOM Room – 24/7 Operations Support





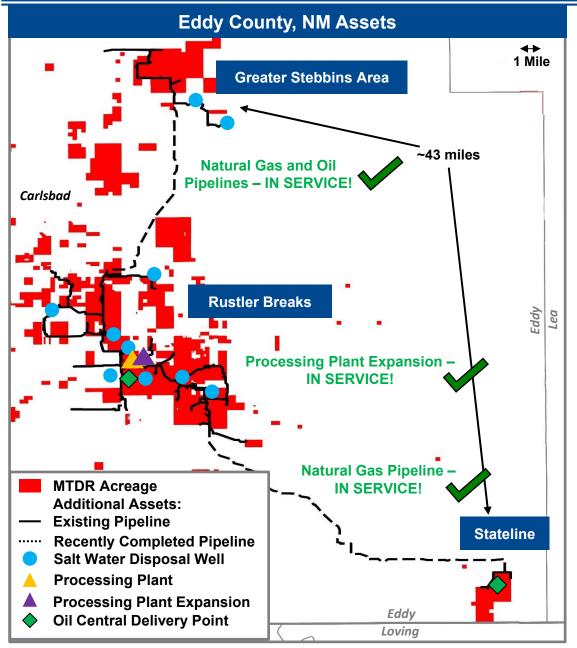
<sup>(1)</sup> These calculations are based on standard well spacing for gas pools in New Mexico.

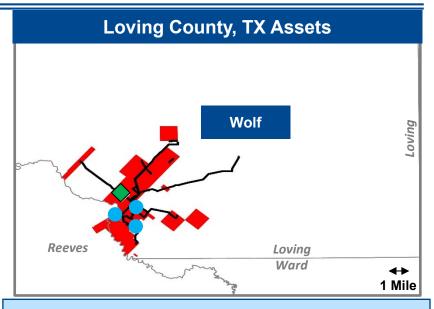
<sup>(2)</sup> Cost per foot metric shown represents the drilling and completion portion of well costs only. Excludes costs to equip wells, midstream capital expenditures, capitalized G&A or interest expenses and certain other capital expenditures.

<sup>(3)</sup> As of and as provided on October 27, 2020.



## San Mateo<sup>(1)</sup> Assets and Operations – "Three-Pipe" Offering





From an initial investment of \$35 million<sup>(2)</sup>, San Mateo has grown to over \$1 billion<sup>(3)</sup> in value

#### **Natural Gas Gathering and Processing**

 460 MMcf/d of designed natural gas cryogenic processing capacity following plant expansion

#### **Produced Water Gathering and Disposal**

 13 commercial produced water disposal wells and associated facilities with designed produced water disposal capacity of 335,000 Bbl/d

#### Oil Gathering

 ~400,000 acre joint development area with a subsidiary of Plains All American Pipeline, L.P. ("Plains") in Eddy County, NM

#### ~335 Miles of Midstream Pipeline Systems

Note: All acreage as of June 30, 2020. Some tracts not shown on map.

- (1) Matador owns 51% of San Mateo.
- (2) Investment in initial cryogenic natural gas processing plant sold to EnLink in October 2015.
- (3) Assumes an annualized run-rate of Adjusted EBITDA of approximately \$100 million and a 10x or greater Adjusted EBITDA multiple. Matador owns 51% of San Mateo.





## Matador's Significant Officer % Ownership vs. Peer Group Interests Aligned with Shareholders

 Since January 1, 2020, approximately 200 directors, special advisors and employees, or approximately two-thirds of the staff, have bought Matador stock in the open market!

#### Joseph Wm. Foran



Founder, Chairman and CEO

+389,232 shares in 2020!

Matthew V. Hairford



President and
Chair of the Operating
Committee

+25,500 shares in 2020!

David E. Lancaster



**EVP and CFO** 

+25,000 shares in 2020!

Craig N. Adams



EVP and COO – Land, Legal and Administration

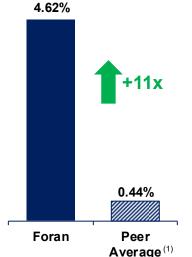
+22,500 shares in 2020!

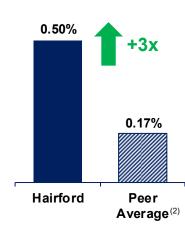
Billy E. Goodwin

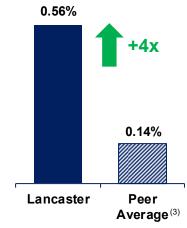


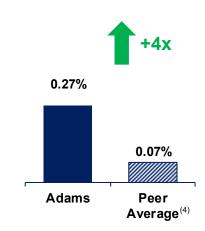
EVP and COO –
Drilling, Completions
and Production

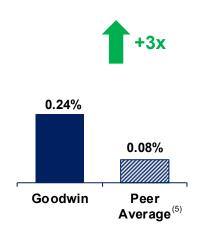
+20,000 shares in 2020!











Source: Meridian Compensation Partners, LLC, 2020 Proxy Statements and Form 4s.

Note: "Peer Average" represents the 50th percentile of Matador's 2020 peer group (CDEV, CPE, DVN, FANG, MRO, OAS, PE, SM, WPX and XEC) as determined by the Strategic Planning and Compensation Committee and Independent Board.

- (1) Average among Chief Executive Officers.
- (2) Average among Chief Operating Officers.
- (3) Average among Chief Financial Officers.
- (4) Average among General Counsels.
- (5) Average among top Production/Operations Executives.





## **Appendix**



## **Adjusted EBITDA Reconciliation**

This presentation includes the non-GAAP financial measure of Adjusted EBITDA. Adjusted EBITDA is a supplemental non-GAAP financial measure that is used by management and external users of the Company's consolidated financial statements, such as industry analysts, investors, lenders and rating agencies. "GAAP" means Generally Accepted Accounting Principles in the United States of America. The Company believes Adjusted EBITDA helps it evaluate its operating performance and compare its results of operations from period to period without regard to its financing methods or capital structure. The Company defines, on a consolidated basis and for San Mateo, Adjusted EBITDA as earnings before interest expense, income taxes, depletion, depreciation and amortization, accretion of asset retirement obligations, property impairments, unrealized derivative gains and losses, certain other non-cash items and non-cash stock-based compensation expense, prepayment premium on extinguishment of debt and net gain or loss on asset sales and impairment. Adjusted EBITDA for San Mateo includes the financial results of San Mateo Midstream, LLC and San Mateo Midstream II, LLC. Adjusted EBITDA is not a measure of net income (loss) or net cash provided by operating activities as determined by GAAP. All references to Matador's Adjusted EBITDA are those values attributable to Matador Resources Company shareholders after giving effect to Adjusted EBITDA attributable to third-party non-controlling interests, including in San Mateo.

Adjusted EBITDA should not be considered an alternative to, or more meaningful than, net income (loss) or net cash provided by operating activities as determined in accordance with GAAP or as an indicator of the Company's operating performance or liquidity. Certain items excluded from Adjusted EBITDA are significant components of understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure. Adjusted EBITDA may not be comparable to similarly titled measures of another company because all companies may not calculate Adjusted EBITDA in the same manner. The following table presents the calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively, that are of a historical nature. Where references are pro forma, forward-looking, preliminary or prospective in nature, and not based on historical fact, the table does not provide a reconciliation. The Company could not provide such reconciliation without undue hardship because such Adjusted EBITDA numbers are estimations, approximations and/or ranges. In addition, it would be difficult for the Company to present a detailed reconciliation on account of many unknown variables for the reconciling items, including future income taxes, full-cost ceiling impairments, unrealized gains or losses on derivatives and gains or losses on asset sales and impairment. For the same reasons, the Company is unable to address the probable significance of the unavailable information, which could be material to future results.

# Adjusted EBITDA Reconciliation *Matador Resources Company, Consolidated*

The following table presents our calculation of Adjusted EBITDA and reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively.

| (In thousands)   | 1Q 2016      | 2Q 2016      | 3Q 2016   | 4Q 2016    | 1Q 2017   | 2Q 2017   | 3Q 2017    | 4Q 2017    | 1Q 2018    | 2Q 2018    | 3Q 2018    | 4Q 2018    |
|--|--------------|--------------|-----------|------------|-----------|-----------|------------|------------|------------|------------|------------|------------|
| Unaudited Adjusted EBITDA reconciliation to Net (Loss) Income:             |              |              |           |            |           |           |            |            |            |            |            |            |
| Net (loss) income attributable to Matador Resources Company shareholders   | \$ (107,654) | \$ (105,853) | \$ 11,931 | \$ 104,154 | \$ 43,984 | \$ 28,509 | \$ 15,039  | \$ 38,335  | \$ 59,894  | \$ 59,806  | \$ 17,794  | \$ 136,713 |
| Net (loss) income attributable to non-controlling interest in subsidiaries | (13)         | 106          | 116       | 155        | 1,916     | 3,178     | 2,940      | 4,106      | 5,030      | 5,831      | 7,321      | 7,375      |
| Net (loss) income  | (107,667)    | (105,747)    | 12,047    | 104,309    | 45,900    | 31,687    | 17,979     | 42,441     | 64,924     | 65,637     | 25,115     | 144,088    |
| Interest expense   | 7,197        | 6,167        | 6,880     | 7,955      | 8,455     | 9,224     | 8,550      | 8,336      | 8,491      | 8,004      | 10,340     | 14,492     |
| Total income tax (benefit) provision                                       | -            | -            | (1,141)   | 105        | -         | -         | -          | (8, 157)   | -          | -          | -          | (7,691)    |
| Depletion, depreciation and amortization                                   | 28,923       | 31,248       | 30,015    | 31,863     | 33,992    | 41,274    | 47,800     | 54,436     | 55,369     | 66,838     | 70,457     | 72,478     |
| Accretion of asset retirement obligations                                  | 264          | 289          | 276       | 354        | 300       | 314       | 323        | 353        | 364        | 375        | 387        | 404        |
| Full-cost ceiling impairment   | 80,462       | 78,171       | -         | -          | -         | -         | -          | -          | -          | -          | -          | -          |
| Unrealized loss (gain) on derivatives                                      | 6,839        | 26,625       | (3,203)   | 10,977     | (20,631)  | (13,190)  | 12,372     | 11,734     | (10,416)   | (1,429)    | 21,337     | (74,577)   |
| Stock-based compensation expense   | 2,243        | 3,310        | 3,584     | 3,224      | 4,166     | 7,026     | 1,296      | 4,166      | 4,179      | 4,766      | 4,842      | 3,413      |
| Net (gain) loss on asset sales and impairment                              | (1,065)      | (1,002)      | (1,073)   | (104, 137) | (7)       | -         | (16)       | -          | -          | -          | 196        | -          |
| Prepayment premium on extinguishment of debt                               | =            | -            | -         | -          | -         | -         | -          | -          | -          | -          | 31,226     | -          |
| Consolidated Adjusted EBITDA   | 17,196       | 39,061       | 47,385    | 54,650     | 72,175    | 76,335    | 88,304     | 113,309    | 122,911    | 144,191    | 163,900    | 152,607    |
| Adjusted EBITDA attributable to non-controlling interest in subsidiaries   | 4            | (115)        | (125)     | (164)      | (2,216)   | (3,683)   | (3,471)    | (4,690)    | (5,657)    | (6,853)    | (8,508)    | (9,368)    |
| Adjusted EBITDA attributable to Matador Resources Company shareholders     | \$ 17,200    | \$ 38,946    | \$ 47,260 | \$ 54,486  | \$ 69,959 | \$ 72,652 | \$ 84,833  | \$ 108,619 | \$ 117,254 | \$ 137,338 | \$ 155,392 | \$ 143,239 |
| (In thousands)   | 1Q 2016      | 2Q 2016      | 3Q 2016   | 4Q 2016    | 1Q 2017   | 2Q 2017   | 3Q 2017    | 4Q 2017    | 1Q 2018    | 2Q 2018    | 3Q 2018    | 4Q 2018    |
| Unaudited Adjusted EBITDA reconciliation to                                |              |              |           |            |           |           |            |            |            |            |            |            |
| Net Cash Provided by Operating Activities:                                 |              |              |           |            |           |           |            |            |            |            |            |            |
| Net cash provided by operating activities                                  | \$ 18,358    | \$ 31,242    | \$ 46,862 | \$ 37,624  | \$ 61,309 | \$ 59,933 | \$ 101,274 | \$ 76,609  | \$ 136,149 | \$ 118,059 | \$ 165,111 | \$ 189,205 |
| Net change in operating assets and liabilities                             | (8,059)      | 1,944        | (4,909)   | 9,215      | 2,455     | 7,198     | (21,481)   | 36,886     | (21,364)   | 18,174     | (11,111)   | (50, 129)  |
| Interest expense, net of non-cash portion                                  | 6,897        | 5,875        | 6,573     | 7,706      | 8,411     | 9,204     | 8,511      | 7,971      | 8,126      | 7,958      | 9,900      | 13,986     |
| Current income tax (benefit) provision                                     | -            | -            | (1,141)   | 105        | -         | -         | -          | (8, 157)   | -          | -          | -          | (455)      |
| Adjusted EBITDA attributable to non-controlling interest in subsidiaries   | 4            | (115)        | (125)     | (164)      | (2,216)   | (3,683)   | (3,471)    | (4,690)    | (5,657)    | (6,853)    | (8,508)    | (9,368)    |
| Adjusted EBITDA attributable to Matador Resources Company shareholders     | \$ 17,200    | \$ 38,946    | \$ 47,260 | \$ 54,486  | \$ 69,959 | \$ 72,652 | \$ 84,833  | \$ 108,619 | \$ 117,254 | \$ 137,338 | \$ 155,392 | \$ 143,239 |

## Adjusted EBITDA Reconciliation Continued Matador Resources Company, Consolidated

The following table presents our calculation of Adjusted EBITDA and reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively.

| (In thousands)   | 1Q 2019     | 2Q 2019    | 3Q 2019    | 4Q 2019    | 1Q 2020    | 2Q 2020      | 3Q 2020      |
|--|-------------|------------|------------|------------|------------|--------------|--------------|
| Unaudited Adjusted EBITDA reconciliation to Net (Loss) Income:             |             |            |            |            |            |              |              |
| Net (loss) income attributable to Matador Resources Company shareholders   | \$ (16,947) | \$ 36,752  | \$ 43,953  | \$ 24,019  | \$ 125,729 | \$ (353,416) | \$ (276,064) |
| Net (loss) income attributable to non-controlling interest in subsidiaries | 7,462       | 8,320      | 9,800      | 9,623      | 9,354      | 7,473        | 9,957        |
| Net (loss) income  | (9,485)     | 45,072     | 53,753     | 33,642     | 135,083    | (345,943)    | (266,107)    |
| Interest expense   | 17,929      | 18,068     | 18,175     | 19,701     | 19,812     | 18,297       | 18,231       |
| Total income tax (benefit) provision                                       | (1,013)     | 12,858     | 13,490     | 10,197     | 39,957     | (109,823)    | 26,497       |
| Depletion, depreciation and amortization                                   | 76,866      | 80,132     | 92,498     | 101,043    | 90,707     | 93,350       | 88,025       |
| Accretion of asset retirement obligations                                  | 414         | 420        | 520        | 468        | 476        | 495          | 478          |
| Full-cost ceiling impairment   | -           | -          | -          | -          | -          | 324,001      | 251,163      |
| Unrealized loss (gain) on derivatives                                      | 45,719      | (6,157)    | (9,847)    | 24,012     | (136,430)  | 132,668      | 13,033       |
| Stock-based compensation expense   | 4,587       | 4,490      | 4,664      | 4,765      | 3,794      | 3,286        | 3,369        |
| Net (gain) loss on asset sales and impairment                              | -           | 368        | 439        | 160        | -          | 2,632        | -            |
| Prepayment premium on extinguishment of debt                               | -           | -          | -          | -          | -          | -            | -            |
| Consolidated Adjusted EBITDA   | 135,017     | 155,251    | 173,692    | 193,988    | 153,399    | 118,963      | 134,689      |
| Adjusted EBITDA attributable to non-controlling interest in subsidiaries   | (10,178)    | (11,147)   | (12,903)   | (12,964)   | (12,823)   | (11,369)     | (13,701)     |
| Adjusted EBITDA attributable to Matador Resources Company shareholder      | \$ 124,839  | \$ 144,104 | \$ 160,789 | \$ 181,024 | \$ 140,576 | \$ 107,594   | \$ 120,988   |
| (In thousands)   | 1Q 2019     | 2Q 2019    | 3Q 2019    | 4Q 2019    | 1Q 2020    | 2Q 2020      | 3Q 2020      |
| Unaudited Adjusted EBITDA reconciliation to                                |             |            |            |            |            |              |              |
| Net Cash Provided by Operating Activities:                                 |             |            |            |            |            |              |              |
| Net cash provided by operating activities                                  | \$ 59,240   | \$ 135,257 | \$ 158,630 | \$ 198,915 | \$ 109,372 | \$ 101,013   | \$ 109,574   |
| Net change in operating assets and liabilities                             | 58,491      | 2,472      | (2,488)    | (23,958)   | 24,899     | 368          | 7,599        |
| Interest expense, net of non-cash portion                                  | 17,286      | 17,522     | 17,550     | 19,031     | 19,128     | 17,582       | 17,516       |
| Current income tax (benefit) provision                                     | -           | -          | -          | -          | -          | -            | -            |
| Adjusted EBITDA attributable to non-controlling interest in subsidiaries   | (10,178)    | (11,147)   | (12,903)   | (12,964)   | (12,823)   | (11,369)     | (13,701)     |
| Adjusted EBITDA attributable to Matador Resources Company shareholder      | \$ 124,839  | \$ 144,104 | \$ 160,789 | \$ 181,024 | \$ 140,576 | \$ 107,594   | \$ 120,988   |

# Adjusted EBITDA Reconciliation San Mateo<sup>(1)</sup>



The following table presents the calculation of Adjusted EBITDA and reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by (used in) operating activities, respectively, for San Mateo Midstream, LLC and San Mateo Midstream II, LLC.

|  | Year Ended December 31, |          |        |     |           |           |             | ,        |
|--|-------------------------|----------|--------|-----|-----------|-----------|-------------|----------|
| (In thousands)                                 |                         | 2015     | 201    | 16  | 2017      | 2018      |             | 2019     |
| Unaudited Adjusted EBITDA reconciliation to    |                         |          |        |     |           |           |             |          |
| Net Income:                                    |                         |          |        |     |           |           |             |          |
| Netincome                                      | \$                      | 2,719    | \$ 10, | 174 | \$ 26,391 | \$52,158  | \$          | 71,850   |
| Total income tax provision                     |                         | 647      |        | 97  | 269       | _         |             | _        |
| Depletion, depreciation and amortization       |                         | 562      | 1,     | 739 | 4,231     | 9,459     |             | 15,068   |
| Interest expense                               |                         | _        |        | _   | _         | 333       |             | 9,282    |
| Accretion of asset retirement obligations      |                         | 16       |        | 47  | 30        | 61        |             | 110      |
| Adjusted EBITDA (Non-GAAP)                     | \$                      | 3,944    | \$ 12, | 057 | \$ 30,921 | \$62,011  | \$          | 96,310   |
|  |                         |          |        |     |           |           |             |          |
|  |                         |          |        | ١   | ear Ended | l Decembe | r <b>31</b> | ,        |
| (In thousands)                                 |                         | 2015     | 201    | 16  | 2017      | 2018      |             | 2019     |
| Unaudited Adjusted EBITDA reconciliation to    |                         |          |        |     |           |           |             |          |
| Net Cash Provided by Operating Activities:     |                         |          |        |     |           |           |             |          |
| Net cash provided by operating activities      | \$                      | 13,916   | \$ 6,  | 694 | \$ 21,308 | \$35,702  | \$          | 106,650  |
| Net change in operating assets and liabilities | (                       | (10,007) | 5,     | 266 | 9,344     | 25,989    |             | (19,137) |
| Interest expense, net of non-cash portion      |                         | _        |        | _   | _         | 320       |             | 8,797    |
| Current income tax provision                   |                         | 2.5      |        | 07  | 000       |           |             |          |
|  |                         | 35       |        | 97  | 269       | _         |             | _        |

# Adjusted EBITDA Reconciliation San Mateo<sup>(1)</sup>



The following table presents the calculation of Adjusted EBITDA and reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by (used in) operating activities, respectively, for San Mateo Midstream, LLC and San Mateo Midstream II, LLC.

|   | 1    |        |      |        |           |      |         |           |           | T         | hre | e Months | Ended     |           |           |      |         |           |    |         |           |
|---|------|--------|------|--------|-----------|------|---------|-----------|-----------|-----------|-----|----------|-----------|-----------|-----------|------|---------|-----------|----|---------|-----------|
| (In thousands)  | 3/31 | 1/2017 | 6/3  | 0/2017 | 9/30/2017 | 12/3 | 31/2017 | 3/31/2018 | 6/30/2018 | 9/30/2018 | 12  | /31/2018 | 3/31/2019 | 6/30/2019 | 9/30/2019 | 12/3 | 31/2019 | 3/31/2020 | 6/ | 30/2020 | 9/30/2020 |
| Unaudited Adjusted EBITDA reconciliation to<br>Net Income (Loss):                                   |      |        |      |        |           |      |         |           |           |           |     |          |           |           |           |      |         |           |    |         |           |
| Netincome   | \$   | 5,741  | \$   | 6,422  | \$ 5,937  | \$   | 8,291   | \$ 10,266 | \$ 11,901 | \$ 14,940 | \$  | 15,051   | \$ 15,229 | \$ 16,979 | \$ 20,000 | \$   | 19,642  | \$ 19,088 | \$ | 15,252  | \$ 20,323 |
| Total income tax provision  |      | 54     |      | 64     | 63        |      | 88      | -         | -         | _         |     | -        | -         | -         | -         |      | -       | _         |    | -       | _         |
| Depletion, depreciation and amortization  |      | 951    |      | 1,016  | 1,083     |      | 1,181   | 1,268     | 2,086     | 2,392     |     | 3,713    | 3,406     | 3,565     | 3,848     |      | 4,249   | 4,600     |    | 4,786   | 5,822     |
| Interest expense  |      | -      |      | _      | _         |      | _       | -         | -         | _         |     | 333      | 2,142     | 2,180     | 2,458     |      | 2,502   | 2,437     |    | 1,854   | 1,766     |
| Accretion of asset retirement obligations   |      | -      |      | 9      | 10        |      | 11      | 11        | 12        | 18        |     | 20       | _         | 25        | 27        |      | 58      | 45        |    | 49      | 50        |
| Net loss on impairment  |      | -      |      | _      | _         |      | _       | -         | -         | _         |     | _        | _         | _         | _         |      | -       | _         |    | 1,261   | -         |
| Adjusted EBITDA (Non-GAAP)  | \$   | 6,746  | \$   | 7,511  | \$ 7,093  | \$   | 9,571   | \$ 11,545 | \$ 13,999 | \$ 17,350 | \$  | 19,117   | \$ 20,777 | \$ 22,749 | \$ 26,333 | \$   | 26,451  | \$ 26,170 | \$ | 23,202  | \$ 27,961 |
|   |      |        |      |        |           |      |         |           |           | TI        | hre | e Months | Ended     |           |           |      |         |           |    |         |           |
| (In thousands)  | 3/31 | 1/2017 | 6/3  | 0/2017 | 9/30/2017 | 12/3 | 31/2017 | 3/31/2018 | 6/30/2018 | 9/30/2018 | 12  | /31/2018 | 3/31/2019 | 6/30/2019 | 9/30/2019 | 12/3 | 31/2019 | 3/31/2020 | 6/ | 30/2020 | 9/30/2020 |
| Unaudited Adjusted EBITDA reconciliation to<br>Net Cash Provided by (Used in) Operating Activities: |      |        |      |        |           |      |         |           |           |           |     |          |           |           |           |      |         |           |    |         |           |
| Net cash provided by (used in) operating activities   | \$ ( | 1,064  | ) \$ | 2,630  | \$ 22,509 | \$   | (2,767) | \$ 10,385 | \$ (160)  | \$ 2,093  | \$  | 23,070   | \$ 32,616 | \$ 18,650 | \$ 31,550 | \$   | 23,834  | \$ 25,244 | \$ | 20,164  | \$ 24,795 |
| Net change in operating assets and liabilities  |      | 7,756  |      | 4,817  | (15,479)  |      | 12,250  | 1,160     | 14,159    | 15,257    |     | (4,273)  | (13,899)  | 2,031     | (7,468)   |      | 199     | (1,341)   |    | 1,354   | 1,477     |
| Interest expense, net of non-cash portion   |      | -      |      | _      | _         |      | _       | _         | _         | _         |     | 320      | 2,060     | 2,068     | 2,251     |      | 2,418   | 2,267     |    | 1,684   | 1,689     |
| Current income tax provision  |      | 54     |      | 64     | 63        |      | 88      | _         | _         | _         |     | _        | _         | _         | _         |      | _       | _         |    | _       | _         |
| Adjusted EBITDA (Non-GAAP)  | \$   | 6,746  | \$   | 7,511  | \$ 7,093  | \$   | 9,571   | \$ 11,545 | \$ 13,999 | \$ 17,350 | \$  | 19,117   | \$ 20,777 | \$ 22,749 | \$ 26,333 | \$   | 26,451  | \$ 26,170 | \$ | 23,202  | \$ 27,961 |

## Return on Average Capital Employed (ROACE) Reconciliation

The following table presents our calculation of E&P ROACE and Total ROACE and a reconciliation of such measures to the corresponding GAAP financial measures.

#### Return on Average Capital Employed

| (\$ in thousands)  | For the Years Ended December 31, |                        |         |                        |         |                        |         |                        |  |  |
|--|----------------------------------|------------------------|---------|------------------------|---------|------------------------|---------|------------------------|--|--|
|  |                                  | 2019                   |         | 2018                   |         | 2017                   |         | 2016                   |  |  |
| Net income (loss) (GAAP)   | \$                               | 122,982                | \$      | 299,764                | \$      | 138,007                | \$      | (97,057)               |  |  |
| Adjustments to Net income (see Adjusted EBITDA reconciliation schedule)  | ф.                               | 487,774                |         | 253,459                | -\$     | 198,056                | \$      | 254,949                |  |  |
| Adjusted EBITDA attributable to Matador Resources Company Shareholders (Non-GAAP) Cash inflows from midstream transactions | \$                               | 610,756<br>14,700      | <b></b> | 553,223<br>14,700      | <b></b> | 336,063<br>171,500     | <b></b> | 157,892<br>-           |  |  |
| Total cash inflows from midstream transactions and Adjusted EBITDA (Non-GAAP)  | \$                               | 625,456                | \$      | 567,923                | \$      | 507,563                | \$      | 157,892                |  |  |
| Total Assets<br>Less: Total Current Liabilities  | \$                               | 4,069,676<br>(399,772) | \$      | 3,455,518<br>(330,022) | \$      | 2,145,690<br>(282,606) | \$      | 1,464,665<br>(169,505) |  |  |
| Total Capitalization   | \$                               | 3,669,904              | \$      | 3,125,496              | \$      | 1,863,084              | \$      | 1,295,160              |  |  |
| Average Total Capitalization <sup>(1)</sup>  | \$                               | 3,397,700              | \$      | 2,494,290              | \$      | 1,579,122              |         |                        |  |  |
| E&P ROACE = [(a) / (c)]  |                                  | 18%                    |         | 22%                    |         | 21%                    |         |                        |  |  |
| Total ROACE = [(b) / (c)]  |                                  | 18%                    |         | 23%                    |         | 32%                    |         |                        |  |  |

<sup>(1)</sup> Average for the current and immediately preceding year.

## Cash Return on Capital Invested (CROCI) Reconciliation

The following table presents our calculation of CROCI and Total CROCI and a reconciliation of such measures to the corresponding GAAP financial measures.

| Cash | Return | on | Capital | Invested |
|------|--------|----|---------|----------|
|      |        |    |         |          |

| (\$ in thousands)   |    | For the Years Ended December 31, |    |           |    |           |    |           |  |  |  |  |  |
|---|----|----------------------------------|----|-----------|----|-----------|----|-----------|--|--|--|--|--|
|   |    | 2019                             |    | 2018      |    | 2017      |    | 2016      |  |  |  |  |  |
| Interest expense  | \$ | 73,873                           | \$ | 41,327    | \$ | 34,565    | \$ | 28,199    |  |  |  |  |  |
| Tax benefit imputed (based on a 0% tax rate)                        |    |                                  |    |           |    |           |    |           |  |  |  |  |  |
| After-tax interest expense  | \$ | 73,873                           | \$ | 41,327    | \$ | 34,565    | \$ | 28,199    |  |  |  |  |  |
| Net cash provided by operating activities (GAAP)                    | \$ | 552,042                          | \$ | 608,523   | \$ | 299,125   | \$ | 134,086   |  |  |  |  |  |
| After-tax interest expense  |    | 73,873                           |    | 41,327    |    | 34,565    |    | 28,199    |  |  |  |  |  |
| Adjusted net cash provided by operating activities (Non-GAAP)       | \$ | 625,915                          | \$ | 649,850   | \$ | 333,690   | \$ | 162,285   |  |  |  |  |  |
| Cash inflows from midstream transactions                            |    | 14,700                           |    | 14,700    |    | 171,500   |    |           |  |  |  |  |  |
| Total adjusted net cash provided by operating activities (Non-GAAP) | \$ | 640,615                          | \$ | 664,550   | \$ | 505,190   | \$ | 162,285   |  |  |  |  |  |
| Oil and natural gas properties, full-cost method                    |    |                                  |    |           |    |           |    |           |  |  |  |  |  |
| Evaluated   | \$ | 4,557,265                        | \$ | 3,780,236 | \$ | 3,004,770 | \$ | 2,408,305 |  |  |  |  |  |
| Unproved and unevaluated  |    | 1,126,992                        |    | 1,199,511 |    | 637,396   |    | 479,736   |  |  |  |  |  |
| Midstream properties and other property and equipment               |    | 670,924                          |    | 450,066   |    | 281,096   |    | 160,795   |  |  |  |  |  |
| Gross property, plant and equipment                                 | \$ | 6,355,181                        | \$ | 5,429,813 | \$ | 3,923,262 | \$ | 3,048,836 |  |  |  |  |  |
| Average gross property, plant and equipment <sup>(1)</sup>          | \$ | 5,892,497                        | \$ | 4,676,538 | \$ | 3,486,049 | \$ | 2,822,451 |  |  |  |  |  |
| Goodwill  | \$ | -                                | \$ | -         | \$ | -         | \$ | -         |  |  |  |  |  |
| Average goodwill <sup>(1)</sup>                                     | \$ | -                                | \$ | -         | \$ | -         | \$ | -         |  |  |  |  |  |
| Total current assets  | \$ | 278,492                          | \$ | 305,685   | \$ | 257,170   | \$ | 279,182   |  |  |  |  |  |
| Less: Total current liabilities                                     |    | (399,772)                        |    | (330,022) |    | (282,606) |    | (169,505) |  |  |  |  |  |
| Total working capital   | \$ | (121,280)                        | \$ | (24,337)  | \$ | (25,436)  | \$ | 109,677   |  |  |  |  |  |
| Average working capital <sup>(1)</sup>                              | \$ | (72,809)                         | \$ | (24,887)  | \$ | 42,121    |    |           |  |  |  |  |  |
| $CROCI = [(a) / {(c) + (d) + (e)}]$                                 | _  | 11%                              | _  | 14%       |    | 9%        |    |           |  |  |  |  |  |
| Total CROCI = [(b) / {(c) + (d) + (e)}]                             | _  | 11%                              | _  | 14%       |    | 14%       |    |           |  |  |  |  |  |